

MONTHLY FINANCIAL SUMMARY

THE ALS ASSOCIATION

GREATER PHILADELPHIA CHAPTER

Prepared by Angelo DeSantis, YPTC, on July 26, 2023

Fiscal Year 2024/For the 5 Months Ended June 30, 2023

HIGHLIGHTS

A \$130K bequest was received in June.

Revenue from Operations is (\$547K) less than this time last year. All revenue categories, except for Development, are less than this time last year.

Through June, overall Total Expenses are (\$239K) less than expected.

Net Surplus/(Deficit) of (\$909K) is the same as where we expected it to be.

Total revenue generated through June was \$1.7M, with the majority coming from Events.

The total expenses incurred through June amounted to \$2.6M, with the highest program expenses going to Care Services at \$1.3M, followed by Education at \$303K, and Research at \$187K.

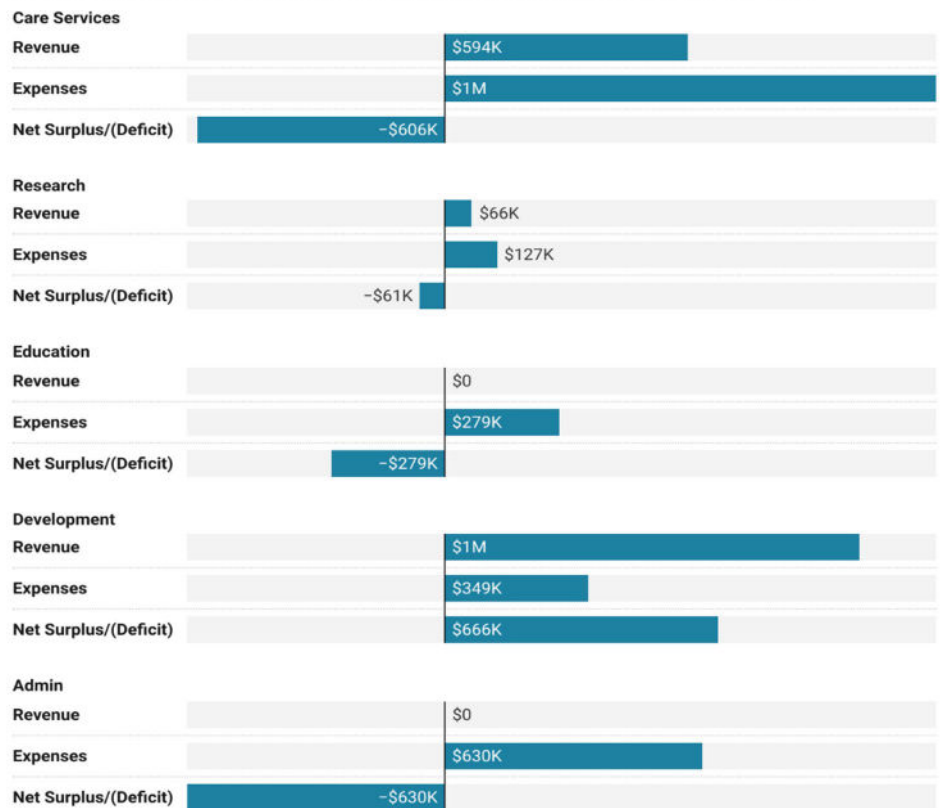


Chart: Angelo DeSantis /YPTC • Source: Financial Edge • Created with Datawrapper

EXECUTIVE SUMMARY

Through June, Total Revenue is less than expected, however, the Total Expenses are also less than expected. The Net Surplus/(Deficit) is where it is expected to be per the budget. Cash flow should improve due to not being required to make the quarterly revenue share and research payments to the National office.

FINANCIAL ANALYSIS

Statements of Financial Position



Compared to this time last year, Total Liabilities decreased by \$151K. The decrease is due to payments made to the Western Pennsylvania Chapter and the Revenue Share and Research payment to the National office. Per the mediation agreement, no further revenue share and research payments will be required to be made to the National office.

Cash and Investment balance of \$2.6M is enough to cover expenses for 5 months. As a rule, 6 months of cash to cover expenses is ideal.

Through June 30, 2023, the financial position remains strong with Total Liabilities equal to 11% of Assets.

Statements of Operations



Compared to the year-to-date budget, Revenue from Operations is (\$303K) less and Total Expenses are (\$239K) less. All revenue categories are less than expected, except for Government Funding. All total program expenses are less than expected, except for Care Services. Administrative & Board expenses are also less than expected.

Rolling Forecast



At year end, Revenue from Operations is expected to be \$6.3M compared to the \$6.6M Budgeted Annual Total Revenue.

Also, Total Expenses are expected to be \$6.7M, which is (\$239K) less than the budgeted amount.

Please let me know if you have any questions on the attached reports.

RECOMMENDATIONS AND OTHER NOTES

The Fy2023 Draft Audit is expected to be completed by the end of July 2023.

Due to a projected deficit, the cash position should be monitored and forecasted weekly. This will help to determine if the use of the cash reserves will be needed.

ATTACHMENTS:

- Financial Reports Dashboard
- Statements of Financial Position
- Statements of Operations Actual vs. YTD Budget vs Prior Year
- Statements of Operations by Month with General & Administrative Expenses
- Statements of Operations for the Past 5 Fiscal Years and YTD
- Statement of Cash Flows
- Rolling Forecast

THE ALS ASSOCIATION GREATER PHILADELPHIA CHAPTER

Financial Reports Dashboard

For the Five Months ended June 30, 2023

Year to Date Revenue Line Items Analysis

Through June, Special Events at \$343K and Government Funding at \$393K are the two top revenue line items. These represent 21% and 24% of Revenue from Operations, respectively.

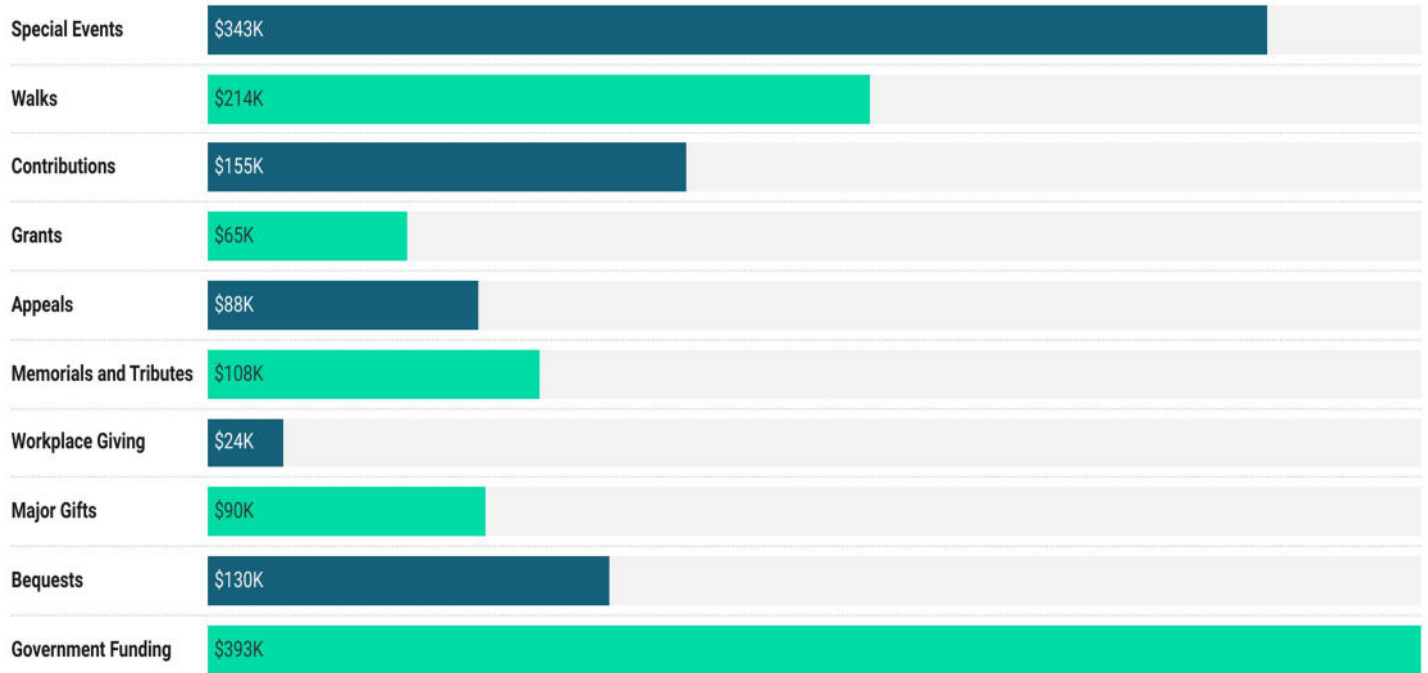


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

Year to Date Revenue Analysis

Through June, most donations were for Total Events, which represents 33% of Revenue from Operations.

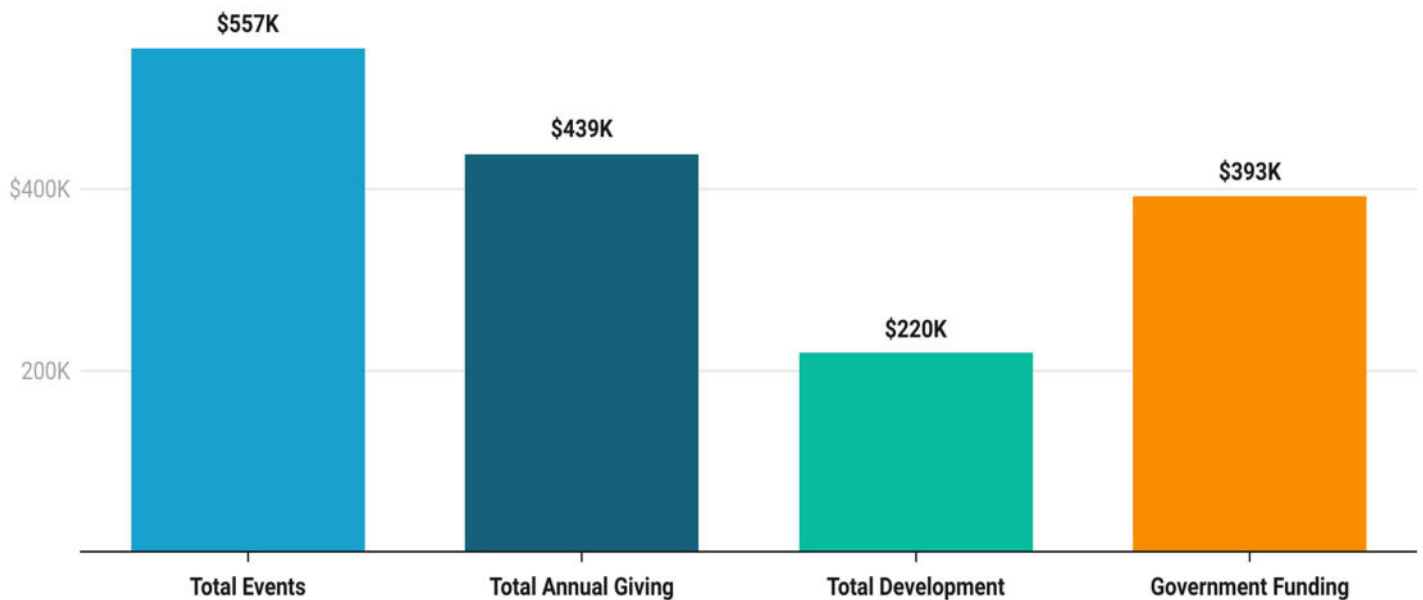


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

The ALS Association Greater Philadelphia Chapter
Unaudited Statements of Financial Position
as of June 30, 2023 and June 30, 2022

	2023	2022	Variance
Assets			
Cash and Cash Equivalents	\$ 613,092	\$ 984,793	\$ (371,701)
Investments	1,943,817	2,659,833	(716,015)
Pledges Receivable	388,379	451,916	(63,537)
Less: Allowance for Uncollectible Pledges	(49,955)	(44,694)	(5,261)
Less: Discount Pledged Receivables	(12,877)	(3,994)	(8,883)
Grants and Other Receivables	181,038	55,063	125,975
Prepaid Expenses	93,932	37,316	56,616
Property & Equipment, Net	145,791	123,344	22,447
Beneficial Interest in Perpetual Trust	416,253	403,113	13,140
Right of Use Asset-Office Lease	68,876	-	68,876
Total Assets	\$ 3,788,347	\$ 4,666,690	\$ (878,343)
Liabilities			
Accounts Payable & Other Liabilities	\$ 350,503	\$ 434,917	\$ (84,413)
National - Revenue Sharing	-	58,404	(58,404)
National - Research (Revenue Restricted)	-	45,743	(45,743)
Right of Use Liability- Office Lease	56,261	18,338	37,923
Total Liabilities	406,764	557,402	(150,637)
Net Assets			
Without Donor Restrictions	1,540,080	805,442	734,638
With Donor Restrictions	1,841,503	3,303,846	(1,462,343)
Total Net Assets	3,381,583	4,109,288	(727,705)
Total Liabilities and Net Assets	\$ 3,788,347	\$ 4,666,690	\$ (878,343)

The ALS Association Greater Philadelphia Chapter
Unaudited Statements of Operations
for the five months ended June 30, 2023 and 2022

	Actual	YTD Budget	Actual vs. Budget	Prior Year	Actual vs. Prior Year
REVENUE					
Events					
Special Events	\$ 342,746	\$ 455,636	\$ (112,890)	\$ 462,259	\$ (119,512)
Walks	214,458	289,347	(74,889)	296,931	(82,473)
Total Events	557,204	744,983	(187,779)	759,190	(201,986)
Annual Giving					
Contributions	154,808	157,164	(2,356)	204,644	(49,837)
Grants	64,500	89,523	(25,023)	65,000	(500)
Appeals	87,592	87,177	415	81,435	6,157
Memorials and Tributes	107,767	86,391	21,376	101,181	6,586
Workplace Giving	24,450	32,195	(7,745)	34,871	(10,421)
Total Annual Giving	439,116	452,450	(13,333)	487,131	(48,015)
Development					
Major Gifts	89,938	351,814	(261,875)	193,095	(103,157)
Bequests	130,000	95,576	34,424	9,784	120,216
Total Development	219,938	447,389	(227,451)	202,879	17,060
Government Funding	392,713	267,131	125,582	706,930	(314,217)
REVENUE FROM OPERATIONS	1,608,972	1,911,953	(302,981)	2,156,130	(547,158)
Unrealized (Loss) Gain	22,879	-	22,879	(96,602)	119,481
Interest Income	43,552	1,752	41,801	4,869	38,683
TOTAL REVENUE	1,675,403	1,913,705	(238,302)	2,064,397	(388,994)
EXPENSES					
Care Services					
Salaries and Benefits	738,765	666,591	72,174	677,053	61,712
ALS Clinic Centers	127,330	123,938	3,393	121,152	6,178
Abrams Program	217,225	289,569	(72,344)	213,486	3,738
Other Service Expenses	116,722	92,259	24,463	96,553	20,169
Allocated Overhead	80,709	96,821	(16,113)	70,655	10,053
Total Care Services	1,280,750	1,269,177	11,573	1,178,900	101,850
Research					
Research Payments to NTL	51,770	139,728	(87,958)	86,268	(34,498)
Research Coordinators	51,711	56,618	(4,907)	53,811	(2,100)
Other Research Expense	23,531	20,413	3,117	20,219	3,312
Allocated Overhead	59,784	71,719	(11,935)	52,337	7,447
Total Research	186,796	288,479	(101,684)	212,634	(25,839)
Education					
Education	278,597	336,999	(58,402)	260,007	18,590
Allocated Overhead	23,914	28,688	(4,774)	20,935	2,979
Total Education	302,511	365,687	(63,176)	280,942	21,569
Development					
Fundraising	266,063	281,495	(15,431)	243,370	22,693
Events	82,842	59,698	23,145	94,292	(11,449)
Allocated Overhead	29,892	35,860	(5,968)	26,169	3,723
Total Development	378,798	377,052	1,746	363,831	14,967
Administrative & Board	436,038	523,089	(87,051)	381,725	54,313
TOTAL EXPENSES	2,584,893	2,823,485	(238,592)	2,418,033	166,860
NET SURPLUS/(DEFICIT)	\$ (909,489)	\$ (909,780)	\$ 290	\$ (353,635)	\$ (555,854)

* Revenue Sharing for the five months ended June 30, 2023 allocated across all departments is: \$103,035

** Restricted Income: Care Services: \$594,336 Research: \$66,160 Education: \$0

The ALS Association Greater Philadelphia Chapter
Unaudited Statement of Operations with General & Administrative Expenses by Month
for the five months ended June 30, 2023

	Feb-2023	Mar-2023	Apr-2023	May-2023	Jun-2023	Total	% of Revenue
REVENUE							
Events							
Special Events	\$ 5,185	\$ 55,673	\$ 74,213	\$ 99,794	\$ 107,882	\$ 342,746	20.5%
Walks	2,464	23,217	48,662	89,348	50,767	214,458	12.8%
Total Events	7,649	78,890	122,874	189,141	158,649	557,204	33.3%
Annual Giving							
Contributions	32,444	26,992	24,082	24,405	46,885	154,808	9.2%
Grants	2,000	-	22,500	-	40,000	64,500	3.8%
Appeals	8,061	12,393	32,933	5,870	28,336	87,592	5.2%
Memorials and Tributes	9,040	8,874	56,793	9,705	23,355	107,767	6.4%
Workplace Giving	6,400	7,859	2,619	2,884	4,689	24,450	1.5%
Total Annual Giving	57,944	56,117	138,926	42,864	143,265	439,116	26.2%
Development							
Major Gifts	40,625	2,750	625	10,112	35,827	89,938	5.4%
Bequests	-	-	-	-	130,000	130,000	7.8%
Total Development	40,625	2,750	625	10,112	165,827	219,938	13.1%
Government Funding	84,385	101,423	78,998	55,471	72,437	392,713	23.4%
REVENUE FROM OPERATIONS	190,603	239,181	341,423	297,588	540,177	1,608,972	96.0%
Unrealized (Loss) Gain	(3,082)	(8,748)	19,133	(3,047)	18,623	22,879	1.4%
Interest Income	8,255	8,566	8,407	9,146	9,179	43,552	2.6%
TOTAL REVENUE	195,776	238,999	368,963	303,686	567,979	1,675,403	100.0%
EXPENSES							
Care Services							
Salaries and Benefits	121,151	154,029	171,065	153,318	139,203	738,765	44.1%
ALS Clinic Centers	29,526	23,467	22,540	29,512	22,286	127,330	7.6%
Abrams Program	56,499	42,855	38,793	43,947	35,130	217,225	13.0%
Other Service Expenses	29,081	34,107	13,861	27,097	12,576	116,722	7.0%
Total Care Services	236,257	254,457	246,259	253,873	209,195	1,200,042	71.6%
Research							
Research Payments to NTL	2,390	8,523	3,301	22,262	15,295	51,770	3.1%
Research Coordinators	10,342	10,342	10,342	10,342	10,342	51,711	3.1%
Other Research Expense	3,784	4,937	5,638	4,954	4,218	23,531	1.4%
Total Research	16,516	23,801	19,280	37,558	29,855	127,012	7.6%
Education							
Education	40,103	54,540	53,107	79,676	51,171	278,597	16.6%
Total Education	40,103	54,540	53,107	79,676	51,171	278,597	16.6%
Development							
Fundraising	45,688	53,115	62,918	56,914	47,428	266,063	15.9%
Events	3,403	13,961	20,353	4,099	41,026	82,842	4.9%
Total Development	49,091	67,076	83,271	61,013	88,454	348,906	20.8%
General & Administration							
Salaries and Benefits	22,364	27,174	33,268	29,183	25,078	137,067	8.2%
Staff Development	-	-	-	584	-	584	0.0%
Office Rent	10,653	10,845	10,637	11,110	10,804	54,049	3.2%
Office Expense	1,079	1,422	1,099	1,219	1,241	6,061	0.4%
Dues, Books, & Subscriptions	-	433	-	-	101	534	0.0%
Postage	327	3,457	-	1,749	153	5,686	0.3%
Printing & Copying	60	289	484	1,480	1,619	3,933	0.2%
IT & Related Expenses	38,152	19,099	28,569	24,504	31,893	142,217	8.5%
Insurance	(1,381)	1,685	615	615	615	2,149	0.1%
Telephone	2,586	1,975	2,440	2,472	2,468	11,942	0.7%
Meals & Entertainment	104	50	385	847	944	2,330	0.1%
Travel Expense	38	-	-	-	890	928	0.1%
Bank Charges	1,084	(1,997)	2,857	3,708	2,374	8,027	0.5%
Professional Fees	31,852	6,035	27,641	17,275	47,186	129,990	7.8%
Revenue Sharing	16,412	17,949	36,219	20,808	11,647	103,035	6.1%
Miscellaneous	-	-	102	28	193	324	0.0%
Depreciation	4,231	4,231	4,295	4,361	4,361	21,480	1.3%
Total General & Administration	127,561	92,648	148,613	119,945	141,569	630,336	37.6%
TOTAL EXPENSES	469,529	492,522	550,531	552,065	520,244	2,584,892	154.3%
NET SURPLUS/(DEFICIT)	\$ (273,753)	\$ (253,523)	\$ (181,568)	\$ (248,379)	\$ 47,734	\$ (909,489)	-54.3%

The ALS Association Greater Philadelphia Chapter
Unaudited Statements of Operations
For the Fiscal Years ended January 31, 2019, 2020, 2021, 2022, 2023 and five months ended June 30, 2023

	FY ended January 31, 2019	FY ended January 31, 2020	FY ended January 31, 2021	FY ended January 31, 2022	FY ended January 31, 2023	For the five months ended June 30, 2023
REVENUE						
Events						
Special Events	\$ 1,449,292	\$ 1,552,655	\$ 706,907	\$ 870,507	\$ 1,159,105	\$ 342,746
Walks	1,439,061	1,405,110	636,575	1,004,103	1,103,178	214,458
Total Events	2,888,353	2,957,765	1,343,482	1,874,610	2,262,283	557,204
Annual Giving						
Contributions	260,659	418,874	482,917	551,885	520,844	154,808
Grants	465,250	515,916	438,297	624,375	544,550	64,500
Appeals	265,477	210,780	370,388	320,753	246,181	87,592
Memorials and Tributes	283,523	208,545	260,535	323,371	292,801	107,767
Workplace Giving	112,629	136,125	101,838	79,146	81,235	24,450
Total Annual Giving	1,387,537	1,490,240	1,653,975	1,899,529	1,685,610	439,116
Development						
Major Gifts	246,857	710,520	687,779	509,969	548,856	89,938
Bequests	1,515,412	197,355	394,903	151,541	25,591	130,000
Total Development	1,762,269	907,875	1,082,681	661,510	574,447	219,938
Government Funding	384,543	582,070	817,437	1,322,570	1,420,118	392,713
REVENUE FROM OPERATIONS	6,422,702	5,937,949	4,897,576	5,758,220	5,942,459	1,608,972
Unrealized (Loss) Gain	(40,612)	32,883	27,011	11,795	(81,811)	22,879
Interest Income	26,416	57,287	10,696	2,085	52,816	43,552
TOTAL REVENUE	6,408,507	6,028,119	4,935,282	5,772,100	5,913,464	1,675,403
EXPENSES						
Care Services						
Salaries and Benefits	1,483,299	1,565,690	1,507,009	1,539,303	1,550,931	738,765
ALS Clinic Centers	286,232	289,687	283,478	299,334	292,215	127,330
Abrams Program	607,649	623,034	451,952	362,259	552,942	217,225
Other Service Expenses	256,618	298,724	149,085	184,523	321,575	116,722
Allocated Overhead	282,893	320,125	252,643	211,598	182,331	80,709
Total Care Services	2,916,691	3,097,259	2,644,167	2,597,016	2,899,995	1,280,750
Research						
Research Payments to NTL	250,000	200,463	398,124	218,165	222,181	51,770
Research Coordinators	132,506	127,997	132,506	134,606	128,306	51,711
Other Research Expense	57,641	39,291	47,911	54,409	47,766	23,531
Allocated Overhead	251,868	159,717	224,936	188,392	135,060	59,784
Total Research	692,016	527,468	803,477	595,572	533,313	186,796
Education						
Education	673,092	718,917	526,297	575,413	661,581	278,597
Allocated Overhead	83,820	94,852	74,857	62,696	54,024	23,914
Total Education	756,913	813,769	601,154	638,108	715,605	302,511
Development						
Fundraising	483,397	522,262	542,522	514,182	638,404	266,063
Events	273,634	339,305	59,663	190,711	253,191	82,842
Allocated Overhead	104,775	118,565	93,571	78,370	67,530	29,892
Total Development	861,806	980,132	695,756	783,262	959,124	378,798
Administrative & Board	808,200	914,567	721,778	604,516	985,068	436,038
TOTAL EXPENSES	6,035,625	6,333,195	5,466,332	5,218,475	6,093,105	2,584,893
NET SURPLUS/(DEFICIT)	\$ 372,882	\$ (305,076)	\$ (531,049)	\$ 553,625	\$ (179,641)	\$ (909,489)

**The ALS Association Greater Philadelphia Chapter
Unaudited Statement of Cash Flows
for the five months ended June 30, 2023**

Net Surplus/(Deficit) for Period	\$ (909,489)
Adjustments to Reconcile Net Surplus (Deficit) to Net Cash from Operating Activities	
Depreciation (Total of Care Services + General & Administrative) Provided (Used) by Operating Activities	21,480
Decrease (Increase) in Pledged Receivables	66,000
(Increase) Decrease in Investments	826,430
(Increase) Decrease in Grant Receivables	565,033
(Increase) Decrease in Receivables - Other	78,729
Decrease (Increase) in Prepaids	31,277
Decrease (Increase) in Beneficial Interest in Perpetual Trust	(853)
Decrease (Increase) in Right of Use Asset-Office Lease	49,197
Increase (Decrease) in Accounts Payable	(100,903)
Increase (Decrease) in Accrued Liabilities	1,405
Increase (Decrease) in Accrued National - Revenue Sharing	(145,262)
Increase (Decrease) in Accrued National - Research (Revenue Restricted)	(20,395)
Increase (Decrease) in Right of Use Liability- Office Lease	<u>(54,644)</u>
Net Cash Provided (Used) by Operating Activities	<u>408,007</u>
Cash Provided (Used) by Investing Activities	
Purchase of Property & Equipment	<u>(10,950)</u>
Net Cash Provided (Used) by Investing Activities	<u>(10,950)</u>
Net Surplus/(Deficit) in Cash	<u>397,057</u>
Cash and Cash Equivalents Beginning	<u>216,036</u>
Cash and Cash Equivalents Ending	<u>\$ 613,092</u>

The ALS Association Greater Philadelphia Chapter
Unaudited Rolling Forecast
for the twelve months ending January 31, 2024

	Actual YTD		Forecast						Annual		
	Jun-2023	Jul-2023	Aug-2023	Sep-2023	Oct-2023	Nov-2023	Dec-2023	Jan-2024	TOTALS	Budget	Variance
Events											
Special Events	\$ 342,746	\$ 19,363	\$ 50,722	\$ 93,956	\$ 341,909	\$ 112,419	\$ 62,778	\$ 5,717	\$ 1,029,610	\$ 1,142,500	\$ (112,890)
Walks	214,458	30,776	153,601	280,866	195,936	112,543	3,834	8,097	1,000,111	1,075,000	(74,889)
Total Events	557,204	50,139	204,323	374,822	537,845	224,962	66,612	13,814	2,029,721	2,217,500	(187,779)
Annual Giving											
Contributions	154,808	15,521	6,559	39,826	15,252	31,134	86,389	48,154	397,644	400,000	(2,356)
Grants	64,500	206,593	3,443	241,300	3,443	133,597	64,044	8,057	724,977	750,000	(25,023)
Appeals	87,592	8,849	3,163	2,195	8,543	36,932	55,272	61,410	263,955	263,540	415
Memorials and Tributes	107,767	12,311	27,263	22,101	13,521	42,480	27,870	18,063	271,376	250,000	21,376
Workplace Giving	24,450	3,398	5,116	6,537	3,667	11,076	7,272	5,739	67,255	75,000	(7,745)
Total Annual Giving	439,116	246,672	45,544	311,959	44,427	255,219	240,847	141,424	1,725,207	1,738,540	(13,333)
Development											
Major Gifts	89,938	24,551	47,052	14,858	41,095	152,170	175,434	193,025	738,125	1,000,000	(261,875)
Bequests	130,000	-	150,000	-	-	-	-	-	280,000	250,000	30,000
Total Development	219,938	24,551	197,052	14,858	41,095	152,170	175,434	193,025	1,018,125	1,250,000	(231,875)
Government Funding	392,713	829,825	47,831	62,094	47,831	47,831	47,831	47,543	1,523,501	1,397,919	125,582
REVENUE FROM OPERATIONS	1,608,972	1,151,187	494,751	763,733	671,198	680,183	530,725	395,805	6,296,554	6,603,959	(307,406)
Unrealized (Loss) Gain	22,879	-	-	-	-	-	-	-	22,879	-	22,879
Interest Income	43,552	1,244	1,691	1,809	2,278	2,771	4,008	3,448	60,801	19,000	41,801
TOTAL REVENUE	1,675,403	1,152,431	496,441	765,542	673,476	682,954	534,733	399,253	6,380,233	6,622,959	(242,726)
EXPENSES											
Care Services											
Salaries and Benefits	738,765	133,318	133,318	133,318	133,318	133,318	133,318	133,318	1,671,992	1,599,818	72,174
ALS Clinic Centers	127,330	24,090	27,600	22,759	22,983	30,080	23,692	23,731	302,326	298,933	3,393
Abrams Program	217,225	49,148	53,435	80,928	83,511	72,772	62,882	57,755	677,656	750,000	(72,344)
Other Service Expenses	116,722	18,936	16,053	18,025	18,513	17,885	25,262	10,467	241,863	217,400	24,463
Allocated Overhead	80,709	19,364	19,364	19,364	19,364	19,364	19,364	19,364	216,258	232,371	(16,113)
Total Care Services	1,280,750	244,857	249,831	274,394	277,689	273,420	264,519	244,636	3,110,095	3,098,522	11,573
Research											
Research Payments to NTL	51,770	81,578	10,253	12,621	82,653	5,755	17,562	9,717	271,909	359,867	(87,958)
Research Coordinators	51,711	10,882	13,091	10,882	10,882	10,882	10,882	10,882	130,093	135,000	(4,907)
Other Research Expense	23,531	3,199	4,326	(9,241)	17,925	5,935	660	5,008	51,343	48,226	3,117
Allocated Overhead	59,784	14,344	14,344	14,344	14,344	14,344	14,344	14,344	160,191	172,127	(11,935)
Total Research	186,796	110,003	42,014	28,606	125,804	36,916	43,447	39,950	613,536	715,220	(101,684)
Education											
Education	278,597	44,281	77,264	101,408	70,612	97,468	69,662	59,790	799,082	857,484	(58,402)
Allocated Overhead	23,914	5,738	5,738	5,738	5,738	5,738	5,738	5,738	64,077	68,851	(4,774)
Total Education	302,511	50,018	83,001	107,145	76,350	103,206	75,400	65,527	863,159	926,335	(63,176)
Development											
Fundraising	266,063	54,443	62,986	56,671	79,526	69,655	72,726	60,908	722,979	738,410	(15,431)
Events	82,842	1,059	4,580	10,183	28,567	43,422	1,099	11,692	183,445	160,300	23,145
Allocated Overhead	29,892	7,172	7,172	7,172	7,172	7,172	7,172	7,172	80,096	86,063	(5,968)
Total Development	378,798	62,674	74,737	74,026	115,266	120,249	80,997	79,772	986,519	984,773	1,746
Administrative & Board	436,038	104,618	104,618	104,618	104,618	104,618	104,618	104,618	1,168,362	1,255,413	(87,051)
TOTAL EXPENSES	2,584,893	572,170	554,201	588,789	699,726	638,409	568,980	534,503	6,741,671	6,980,263	(238,592)
NET SURPLUS/(DEFICIT)	\$ (909,489)	\$ 580,261	\$ (57,760)	\$ 176,753	\$ (26,250)	\$ 44,545	\$ (34,248)	\$ (135,250)	\$ (361,438)	\$ (357,304)	\$ (4,134)
Depreciation	21,480	4,360	4,360	4,360	4,360	4,360	4,360	4,360			
Cash Activity	1,285,066	(136,136)	(87,982)	(118,956)	(67,284)	(87,982)	(87,982)	(87,982)			
Cash and Cash Equivalents Beginning	216,036	613,092	1,061,578	920,196	982,354	893,180	854,103	736,233			
Cash and Cash Equivalents Ending	\$ 613,092	\$ 1,061,578	\$ 920,196	\$ 982,354	\$ 893,180	\$ 854,103	\$ 736,233	\$ 517,362			