

MONTHLY FINANCIAL SUMMARY

ALS UNITED MID-ATLANTIC

FORMERLY KNOWN AS THE ALS ASSOCIATION GREATER PHILADELPHIA CHAPTER

Prepared by Angelo DeSantis, YPTC, on March 26, 2024.

Fiscal Year 2025/For the 1 Month Ended February 29, 2024

HIGHLIGHTS

\$63K from the Michael Bartone Foundation was received in February, which is restricted for Research.

Total Annual Giving is \$58K more than expected. Also, Annual Giving is \$58K more than last year.

Through February, Revenue from Operations is \$49K less than this time last year. This is due to the \$29K decrease in Major Gifts and Bequests compared to this time last year.

Total revenue generated through February was \$153K. Research generated the most revenue.

Total expenses incurred through February amounted to \$504K, with the highest program expenses going to Care Services at \$244K, followed-by Research at \$129K, and Education at \$15K.

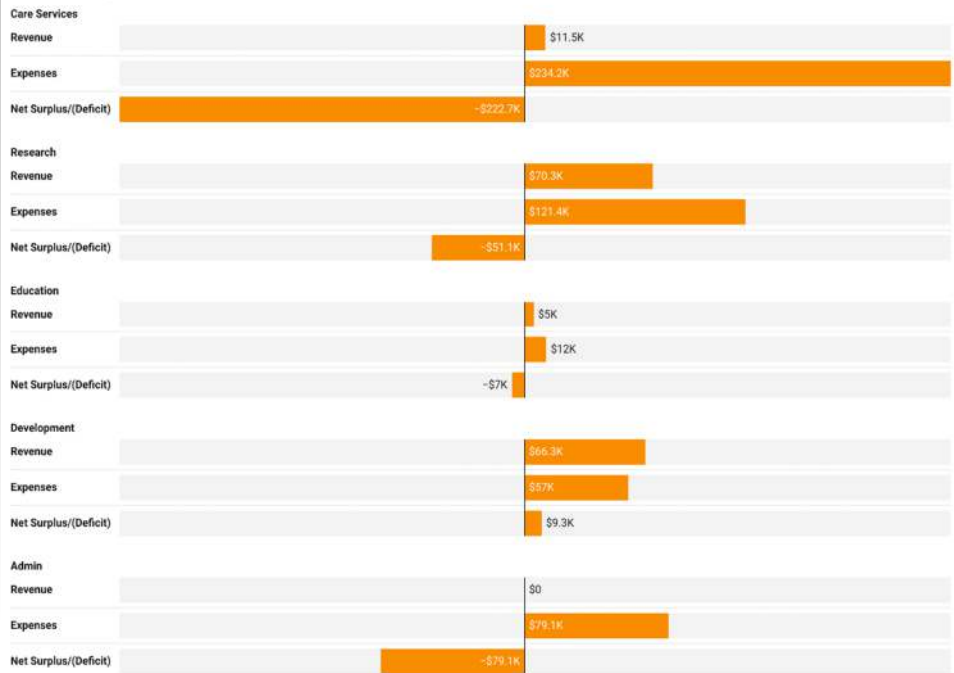


Chart: Angelo DeSantis / YPTC - Source: Financial Edge - Created with Datawrapper

EXECUTIVE SUMMARY

Through February, there is a (\$351K) Deficit compared to an expected (\$310K) Deficit and a (\$139K) Deficit compared to this time last year. Revenue from Operations is 26% less than this time last year. Through February, Total Events is more than expected and more than this time last year. Through February, Total Expenses are \$170K more than last year which is a 51% increase.

FINANCIAL ANALYSIS

Statements of Financial Position



Grants and Other Receivables are \$237K more than this time last year due to the outstanding PA DOH invoices. There is a delay with the PA DOH regarding when the invoices can be submitted for payment.

Total Liabilities are 34% of Total Assets. Through February, there is \$100K in Board Designated Research, \$241K Research Revenue Restricted Funds, and \$88K Research Event Restricted Funds that can be distributed to organizations that provide research for the cure to amyotrophic lateral sclerosis.

The Cash and Investment balance of \$2.4M is enough to cover expenses for 5 months. As a rule, 6 months of cash to cover expenses is ideal.

Statements of Operations



Compared to the year-to-date budget, Revenue from Operations is \$70K less and Total Expenses are \$19K less. All line items for Revenue from Operations are more than expected, except for Special Events, Grants, Appeals, Workplace Giving, and Major Gifts. All total program expenses are less than expected, except for Research. Donor Designated Research Payments are \$61K more than expected.

Year to Date, Net Surplus (Deficit) is an unfavorable (\$40K) compared to the budget and an unfavorable (\$211K) compared to this time last year.

Rolling Forecast



At year end, Total Revenue is expected to be \$6.7M compared to the \$6.7M Budgeted Annual Total Revenue.

Also, Total Expenses are \$6.8M, which is \$148K less than the budgeted amount.

RECOMMENDATIONS AND OTHER NOTES

The FY2024 Audit will begin in April.

ATTACHMENTS:

- Financial Reports Dashboard
- Statements of Financial Position
- Statements of Operations Actual vs. YTD Budget vs Prior Year
- Statements of Operations by Month with General & Administrative Expenses
- Statements of Operations for the Past 5 Fiscal Years and YTD
- Statement of Cash Flows
- Rolling Forecast

Financial Reports Dashboard

For the One Month ended February 29, 2024

Year to Date Revenue Line Items Analysis

Through February, Contributions at \$89K is the top revenue line item, representing 64% of Revenue from Operations Memorials and Tributes and Major Gifts are 12% and 8% of Revenue from Operations, respectively.

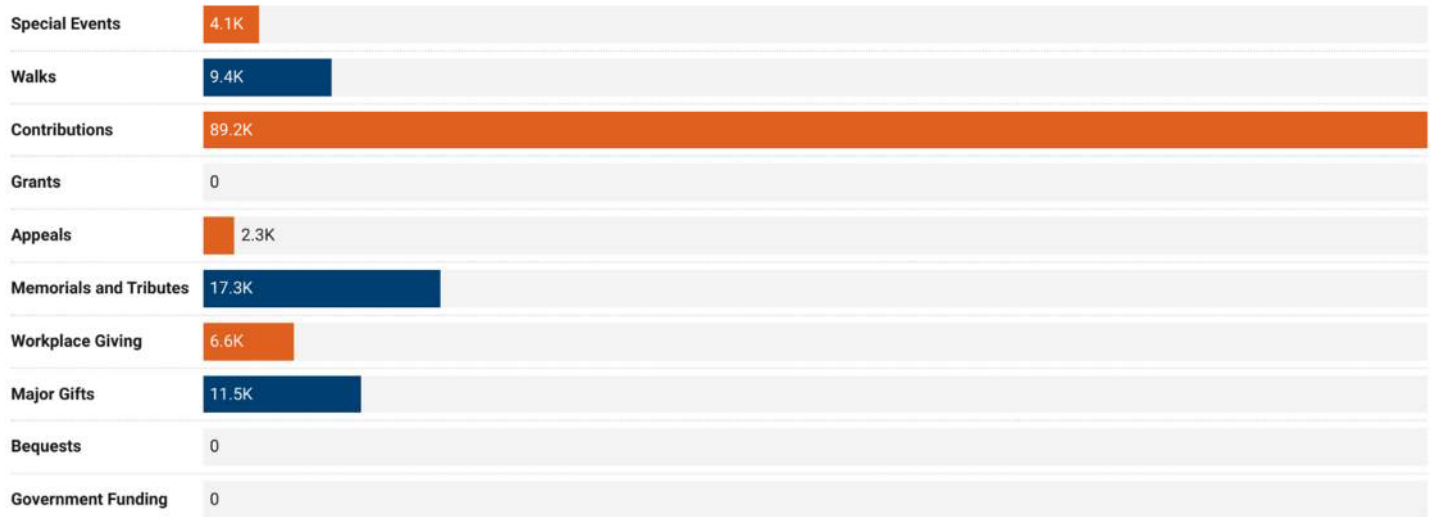


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

Year to Date Revenue Analysis

Through February, the highest total donations are from Total Annual Giving, which represents 82% of Revenue from Operations.

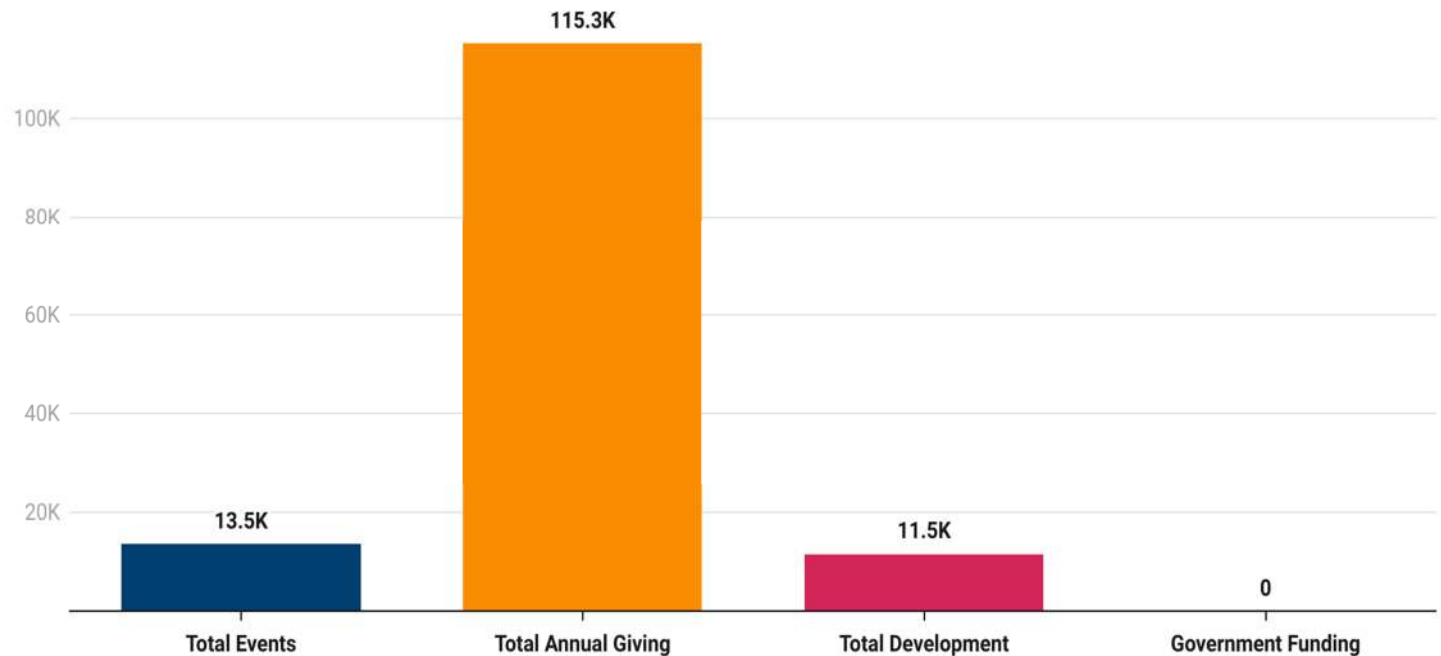


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

ALS United Mid-Atlantic
Formerly known as The ALS Association Greater Philadelphia Chapter
Unaudited Statements of Financial Position
as of February 29, 2024 and February 28, 2023

	2024	2023	Variance
Assets			
Cash and Cash Equivalents	\$ 419,406	\$ 499,399	\$ (79,993)
Investments	2,022,431	2,250,417	(227,986)
Pledges Receivable	441,344	429,379	11,965
Less: Allowance for Uncollectible Pledges	(48,415)	(49,955)	1,540
Less: Discount Pledged Receivables	(14,678)	(12,877)	(1,801)
Grants and Other Receivables	1,325,587	1,088,910	236,676
Prepaid Expenses	131,782	128,497	3,285
Security Deposits	12,047	-	12,047
Property & Equipment, Net	190,013	152,090	37,923
Beneficial Interest in Perpetual Trust	428,021	415,400	12,620
Right of Use Asset-Office Lease	1,150,746	108,234	1,042,513
Right of Use Asset - Office Equipment Lease	20,589	32,425	(11,835)
Total Assets	\$ 6,078,873	\$ 5,041,919	\$ 1,036,954
Liabilities			
Accounts Payable & Other Liabilities	\$ 463,332	\$ 557,855	\$ (94,524)
Accounts Payable	431,778	528,937	(97,159)
Accrued Liabilities	31,554	28,918	2,636
National - Revenue Sharing	-	161,673	(161,673)
National - Research (Revenue Restricted)	-	22,785	(22,785)
Research (Revenue Restricted)	240,874	-	240,874
Research (Board Designated)	100,000	100,157	(157)
Research (Event Restricted)	87,558	-	87,558
Right of Use Liability- Office Lease	1,150,746	108,696	1,042,051
Right of Use Liability - Office Equipment Lease	21,341	33,010	(11,670)
Total Liabilities	2,063,850	984,175	1,079,675
Net Assets			
Without Donor Restrictions	2,994,552	2,456,533	538,019
With Donor Restrictions	1,020,471	1,601,211	(580,740)
Total Net Assets	4,015,023	4,057,744	(42,721)
Total Liabilities and Net Assets	\$ 6,078,873	\$ 5,041,919	\$ 1,036,954

ALS United Mid-Atlantic
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Unaudited Statements of Operations
for the one month ended February 29, 2024 and February 28, 2023

	Actual	YTD Budget	Actual vs. Budget	Prior Year	Actual vs. Prior Year
REVENUE					
Events					
Special Events	\$ 4,105	\$ 5,032	\$ (927)	\$ 4,185	\$ (80)
Walks	9,360	2,840	6,520	2,464	6,896
Total Events	13,466	7,873	5,593	6,649	6,817
Annual Giving					
Contributions	89,180	29,909	59,270	32,444	56,736
Grants	-	2,442	(2,442)	2,000	(2,000)
Appeals	2,288	7,679	(5,391)	8,061	(5,391)
Memorials and Tributes	17,276	9,007	8,269	9,040	8,269
Workplace Giving	6,594	7,765	(1,170)	6,400	194
Total Annual Giving	115,338	56,802	58,536	57,944	57,808
Development					
Major Gifts	11,478	59,258	(47,780)	40,625	(29,147)
Total Development	11,478	59,258	(47,780)	40,625	(29,147)
Government Funding					
	-	86,452	(86,452)	84,385	(84,385)
REVENUE FROM OPERATIONS	140,281	210,385	(70,104)	189,603	(48,907)
Other Revenue					
Unrealized (Loss) Gain	4,961	-	4,961	(3,082)	8,043
Interest Income	7,900	1,860	6,041	8,255	(354)
Total Other Revenue	12,861	1,860	11,001	5,173	7,688
TOTAL REVENUE	153,142	212,245	(59,103)	194,776	(41,219)
EXPENSES					
Care Services					
Salaries and Benefits	148,159	147,327	832	93,062	55,097
ALS Clinic Centers	26,866	28,889	(2,023)	29,526	(2,659)
Abrams Program	40,987	48,606	(7,619)	58,461	(17,474)
Other Service Expenses	18,208	2,375	15,833	28,947	(10,739)
Allocated Overhead	10,126	19,364	(9,239)	4,805	5,321
Total Care Services	244,346	246,563	(2,216)	214,801	29,545
Research					
Research Payments-Donor Designated	70,310	9,042	61,268	2,547	67,763
Research Payments-Event Generated	727	220	507	-	727
Research Coordinators	10,342	8,392	1,951	10,342	-
Other Research Expense	40,059	929	39,130	2,747	37,312
Allocated Overhead	7,500	14,344	(6,843)	3,559	3,941
Total Research	128,938	32,926	96,013	19,195	109,743
Education					
Education	11,986	62,529	(50,543)	31,507	(19,521)
Allocated Overhead	3,000	5,738	(2,737)	1,424	1,576
Total Education	14,986	68,267	(53,280)	32,931	(17,944)
Development					
Fundraising	52,683	61,534	(8,851)	35,449	17,234
Events	4,338	1,322	3,016	3,403	935
Allocated Overhead	3,750	7,172	(3,422)	1,780	1,971
Total Development	60,771	70,028	(9,257)	40,632	20,140
Administrative & Board					
	54,705	104,618	(49,913)	25,960	28,745
TOTAL EXPENSES	503,747	522,401	(18,654)	333,518	170,229
NET SURPLUS/(DEFICIT)	\$ (350,605)	\$ (310,156)	\$ (40,449)	\$ (138,743)	\$ (211,447)

ALS United Mid-Atlantic
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Unaudited Statement of Operations with General & Administrative Expenses by Month
for the one month ended February 29, 2024

	Feb-2024	% of Revenue
REVENUE		
Events		
Special Events	\$ 4,105	2.7%
Walks	9,360	6.1%
Total Events	13,466	8.8%
Annual Giving		
Contributions	89,180	58.2%
Grants	-	0.0%
Appeals	2,288	1.5%
Memorials and Tributes	17,276	11.3%
Workplace Giving	6,594	4.3%
Total Annual Giving	115,338	75.3%
Development		
Major Gifts	11,478	7.5%
Bequests	-	0.0%
Total Development	11,478	7.5%
Government Funding		
	-	0.0%
REVENUE FROM OPERATIONS		
	140,281	91.6%
Other Revenue		
Miscellaneous Revenue	-	0.0%
Unrealized (Loss) Gain	4,961	3.2%
Interest Income	7,900	5.2%
Total Other Revenue	12,861	8.4%
TOTAL REVENUE	153,142	100.0%
EXPENSES		
Care Services		
Salaries and Benefits	148,159	96.7%
ALS Clinic Centers	26,866	17.5%
Abrams Program	40,987	26.8%
Other Service Expenses	18,208	11.9%
Total Care Services	234,221	152.9%
Research		
Research Payments to NTL	-	0.0%
Research Payments-Donor Designated	70,310	45.9%
Research Payments-Event Generated	727	0.5%
Research Coordinators	10,342	6.8%
Other Research Expense	40,059	26.2%
Total Research	121,438	79.3%
Education		
Education	11,986	7.8%
Total Education	11,986	7.8%
Development		
Fundraising	52,683	34.4%
Events	4,338	2.8%
Total Development	57,021	37.2%
General & Administration		
Salaries and Benefits	29,430	19.2%
Staff Development	-	0.0%
Office Rent	544	0.4%
Office Expense	1,018	0.7%
Dues, Books, & Subscriptions	-	0.0%
Postage	2,000	1.3%
Printing & Copying	1,729	1.1%
IT & Related Expenses	25,525	16.7%
Insurance	4,146	2.7%
Telephone	-	0.0%
Meals & Entertainment	-	0.0%
Travel Expense	-	0.0%
Bank Charges	1,494	1.0%
Professional Fees	2,451	1.6%
Revenue Sharing	-	0.0%
Miscellaneous	5,889	3.8%
Depreciation	4,809	3.1%
Interest Expense	46	0.0%
Total General & Administration	79,081	51.6%
TOTAL EXPENSES	503,747	328.9%
NET SURPLUS/(DEFICIT)	\$(350,605)	-228.9%

(A) Other Depreciation is Allocated to Care Services

ALS United Mid-Atlantic
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Unaudited Statements of Operations
for the Fiscal Years ended January 31, 2020, 2021, 2022, 2023, 2024 and one month ended February 29, 2024

	FY ended January 31, 2020	FY ended January 31, 2021	FY ended January 31, 2022	FY ended January 31, 2023	FY ended January 31, 2024	for the one month ended February 29, 2024
REVENUE						
Events						
Special Events	\$ 1,552,655	\$ 706,907	\$ 870,507	\$ 1,159,105	\$ 950,175	\$ 4,105
Walks	1,405,110	636,575	1,004,103	1,103,178	893,371	9,360
Total Events	2,957,765	1,343,482	1,874,610	2,262,283	1,843,546	13,466
Annual Giving						
Contributions	418,874	482,917	551,885	520,844	461,013	89,180
Grants	515,916	438,297	624,375	544,550	552,750	-
Appeals	210,780	370,388	320,753	246,181	284,491	2,288
Memorials and Tributes	208,545	260,535	323,371	292,801	250,904	17,276
Workplace Giving	136,125	101,838	79,146	81,235	61,817	6,594
Total Annual Giving	1,490,240	1,653,975	1,899,529	1,685,610	1,610,975	115,338
Development						
Major Gifts	710,520	687,779	509,969	548,856	685,558	11,478
Bequests	197,355	394,903	151,541	25,591	158,836	-
Total Development	907,875	1,082,681	661,510	574,447	844,394	11,478
Government Funding	582,070	817,437	1,322,570	1,621,492	1,545,911	-
REVENUE FROM OPERATIONS	5,937,949	4,897,576	5,758,220	6,143,833	5,844,826	140,281
Other Revenue						
Miscellaneous Revenue	-	-	-	-	367,500	-
Unrealized (Loss) Gain	32,883	27,011	11,795	(81,811)	42,217	4,961
Interest Income	57,287	10,696	2,085	52,816	101,896	7,900
Total Other Revenue	90,170	37,706	13,880	(28,994)	511,612	12,861
TOTAL REVENUE	6,028,119	4,935,282	5,772,100	6,114,838	6,356,439	153,142
EXPENSES						
Care Services						
Salaries and Benefits	1,565,690	1,507,009	1,539,303	1,579,609	1,773,616	148,159
ALS Clinic Centers	289,687	283,478	299,334	292,215	297,212	26,866
Abrams Program	623,034	451,952	362,259	565,071	563,598	40,987
Other Service Expenses	298,724	149,085	184,523	323,781	245,319	18,208
Allocated Overhead	320,125	252,643	211,598	212,207	153,048	10,126
Total Care Services	3,097,259	2,644,167	2,597,016	2,972,882	3,032,792	244,346
Research						
Research Payments to NTL	200,463	398,124	218,165	322,181	28,331	-
Research Payments-Donor Designated	-	-	-	-	231,214	70,310
Research Payments-Event Generated	-	-	-	-	49,620	727
Research Coordinators	127,997	132,506	134,606	128,306	128,306	10,342
Other Research Expense	39,291	47,911	54,409	48,804	142,582	40,059
Allocated Overhead	159,717	224,936	188,392	195,469	113,369	7,500
Total Research	527,468	803,477	595,572	694,759	693,422	128,938
Education						
Education	718,917	526,297	575,413	670,359	631,559	11,986
Allocated Overhead	94,852	74,857	62,696	62,876	45,347	3,000
Total Education	813,769	601,154	638,108	733,235	676,906	14,986
Development						
Fundraising	522,262	542,522	514,182	648,866	653,491	52,683
Events	339,305	59,663	190,711	253,197	247,143	4,338
Allocated Overhead	118,565	93,571	78,370	78,595	56,684	3,750
Total Development	980,132	695,756	783,262	980,659	957,318	60,771
Administrative & Board	914,567	721,778	604,516	999,740	826,859	54,705
TOTAL EXPENSES	6,333,195	5,466,332	5,218,475	6,381,275	6,187,297	503,747
NET SURPLUS/(DEFICIT)	\$ (305,076)	\$ (531,049)	\$ 553,625	\$ (266,437)	\$ 169,141	\$ (350,605)

ALS United Mid-Atlantic
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Unaudited Statement of Cash Flows
for the one month ended February 29, 2024

Net Surplus/(Deficit) for Period	\$ (350,605)
 Adjustments to Reconcile Net Surplus (Deficit) to Net Cash from Operating Activities	
Depreciation (Total of Care Services + General & Administrative) Provided (Used) by Operating Activities	4,809
(Increase) Decrease in Investments	(12,835)
Decrease (Increase) in Prepaids	(19,447)
Decrease (Increase) in Right of Use Asset-Office Lease	(1,150,746)
Decrease (Increase) in Right of Use Asset-Office Equipment Lease	986
Increase (Decrease) in Accounts Payable	(25,787)
Increase (Decrease) in Accrued Liabilities	(86,726)
Increase (Decrease) in Accrued - Research (Revenue Restricted)	70,310
Increase (Decrease) in Accrued - Research (Event Restricted)	727
Increase (Decrease) in Right of Use Liability- Office Lease	1,150,746
Increase (Decrease) in Right of Use Liability- Office Equipment Lease	<u>(1,002)</u>
Net Cash Provided (Used) by Operating Activities	<u>(419,571)</u>
 Cash Provided (Used) by Investing Activities	
Purchase of Property & Equipment	<u>(49,318)</u>
Net Cash Provided (Used) by Investing Activities	<u>(49,318)</u>
Net Surplus/(Deficit) in Cash	<u>(468,888)</u>
Cash and Cash Equivalents Beginning	<u>888,294</u>
Cash and Cash Equivalents Ending	<u>\$ 419,406</u>

ALS United Mid-Atlantic
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Unaudited Rolling Forecast
for the twelve months ending January 31, 2025

	Actual YTD												Forecast		Annual	
	Feb-2024	Mar-2024	Apr-2024	May-2024	Jun-2024	Jul-2024	Aug-2024	Sep-2024	Oct-2024	Nov-2024	Dec-2024	Jan-2025	TOTALS	Budget	Variance	
Events																
Special Events	\$ 4,105	\$ 66,942	\$ 89,234	\$ 119,993	\$ 129,719	\$ 23,990	\$ 87,236	\$ 63,389	\$ 209,661	\$ 258,262	\$ 41,097	\$ 47,945	\$ 1,141,573	\$ 1,142,500	\$ (927)	
Walks	9,360	26,768	56,104	103,578	58,531	18,329	64,664	211,206	229,257	239,371	7,413	11,938	1,036,520	1,030,000	6,520	
Total Events	13,466	93,710	145,338	223,571	188,250	42,319	151,900	274,595	438,917	497,633	48,511	59,883	2,178,093	2,172,500	5,593	
Annual Giving																
Contributions	89,180	24,884	22,201	22,046	43,223	11,093	17,297	13,739	20,531	21,595	48,947	149,535	484,270	425,000	59,270	
Grants	-	-	27,476	-	48,847	202,103	6,106	213,704	73,575	61,058	20,760	18,928	672,558	675,000	(2,442)	
Appeals	2,288	11,805	31,371	5,592	26,992	42,763	20,864	2,905	5,016	27,146	65,396	23,471	265,609	271,000	(5,391)	
Memorials and Tributes	17,276	8,842	31,678	9,670	23,271	19,536	13,139	18,782	12,598	25,477	43,362	34,637	258,269	250,000	8,269	
Workplace Giving	6,594	9,534	3,177	3,499	5,689	4,775	6,314	5,420	5,060	4,314	9,053	10,399	73,830	75,000	(1,170)	
Total Annual Giving	115,338	55,065	115,903	40,807	148,021	280,271	63,720	254,551	116,780	139,591	187,519	236,971	1,754,536	1,696,000	58,536	
Development																
Major Gifts	11,478	4,011	37,378	14,750	52,259	1,897	29,746	8,825	73,944	453,176	113,761	150,994	952,220	1,000,000	(47,780)	
Bequests	-	-	-	-	204,613	-	-	-	-	45,375	12	-	250,000	250,000	-	
Total Development	11,478	4,011	37,378	14,750	256,872	1,897	29,746	8,825	73,944	498,551	113,773	150,994	1,202,220	1,250,000	(47,780)	
Government Funding																
Total	-	103,908	80,933	56,830	157,183	636,813	51,535	66,903	114,829	64,334	65,999	98,063	1,497,330	1,583,783	(86,452)	
REVENUE FROM OPERATIONS	140,281	256,694	379,553	335,957	750,326	961,300	296,901	604,874	744,471	1,200,109	415,802	545,910	6,632,178	6,702,283	(70,104)	
Other Revenue																
Unrealized (Loss) Gain	4,961	-	-	-	-	-	-	-	-	-	-	-	4,961	-	4,961	
Interest Income	7,900	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	28,357	22,316	6,041	
Total Other Revenue	12,861	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	1,860	33,317	22,316	11,001	
TOTAL REVENUE	153,142	258,554	381,412	337,817	752,186	963,160	298,761	606,733	746,330	1,201,969	417,662	547,770	6,665,496	6,724,599	(59,103)	
EXPENSES																
Care Services																
Salaries and Benefits	148,159	147,327	147,327	147,327	147,327	147,327	147,327	147,327	147,327	147,327	147,327	147,327	1,768,760	1,767,928	832	
ALS Clinic Centers	26,866	28,889	28,889	28,889	28,889	28,889	28,889	28,889	28,889	28,889	28,889	28,889	344,650	346,673	(2,023)	
Abrams Program	40,987	50,441	49,502	53,853	54,048	46,357	48,213	47,927	48,988	47,556	54,926	49,584	592,381	600,000	(7,619)	
Other Service Expenses	18,208	19,496	12,647	2,801	12,767	4,541	2,717	141,066	3,347	7,730	20,770	4,692	250,783	234,950	15,833	
Allocated Overhead	10,126	19,364	19,364	19,364	19,364	19,364	19,364	19,364	19,364	19,364	19,364	19,364	223,132	232,371	(9,239)	
Total Care Services	244,346	265,517	257,731	252,235	262,396	246,479	246,511	384,574	247,916	250,867	271,277	249,857	3,179,706	3,181,922	(2,216)	
Research																
Research Payments Board Discretionary	-	-	-	-	-	-	-	-	-	-	-	100,000	100,000	100,000	-	
Research Payments-Donor Designated	70,310	9,042	9,042	9,042	4,502	16,300	384	1,660	1,212	328	20,733	27,214	169,768	108,500	61,268	
Research Payments-Event Generated	727	6,201	8,574	13,226	11,523	2,088	10,360	19,586	13,571	10,612	11,474	1,916	109,857	109,350	507	
Research Coordinators	10,342	8,392	8,392	8,392	8,392	8,392	10,095	8,392	8,392	10,095	8,391	8,392	106,057	104,106	1,951	
Other Research Expense	40,059	1,670	1,907	1,676	1,429	1,843	1,850	2,172	1,760	1,470	17,611	13,909	87,356	48,226	39,130	
Allocated Overhead	7,500	14,344	14,344	14,344	14,344	14,344	14,344	14,344	14,344	14,344	14,344	14,344	165,283	172,127	(6,843)	
Total Research	128,938	39,647	42,258	46,679	40,190	42,967	37,033	46,153	39,278	36,850	72,553	165,775	738,321	642,309	96,013	
Education																
Education	11,986	75,768	73,327	77,224	65,072	63,860	72,324	60,190	78,457	70,409	87,471	70,854	806,941	857,484	(50,543)	
Allocated Overhead	3,000	5,738	5,738	5,738	5,738	5,738	5,738	5,738	5,738	5,738	5,738	5,738	66,113	68,851	(2,737)	
Total Education	14,986	81,506	79,065	82,962	70,809	69,598	78,062	65,927	84,194	76,146	93,208	76,591	873,054	926,335	(53,280)	
Development																
Fundraising	52,683	61,534	61,534	61,534	61,534	30,638	110,934	2,615	11,295	8,249	2,234	141,100	605,885	738,410	(132,525)	
Events	4,338	1,322	8,090	12,569	19,388	16,893	3,060	15,187	28,712	29,240	2,481	16,820	158,100	160,300	(2,200)	
Allocated Overhead	3,750	7,172	7,172	7,172	7,172	7,172	7,172	7,172	7,172	7,172	7,172	7,172	82,642	86,063	(3,422)	
Total Development	60,771	70,028	76,796	81,275	88,095	54,702	121,166	24,974	47,179	44,661	11,887	165,092	846,626	984,773	(138,147)	
Administrative & Board	54,705	104,618	104,618	104,618	104,618	104,618	104,618	104,618	104,618	104,618	104,618	104,618	1,205,500	1,255,413	(49,913)	
TOTAL EXPENSES	503,747	561,316	560,467	567,768	566,108	518,363	587,390	626,245	523,185	513,142	553,543	761,933	6,843,208	6,990,752	(147,544)	
NET SURPLUS/(DEFICIT)	\$(350,605)	\$(302,763)	\$(179,055)	\$(229,951)	\$186,078	\$444,796	\$(288,629)	\$(19,512)	\$223,145	\$688,827	\$(135,881)	\$(214,163)	\$(177,712)	\$(266,154)	\$88,441	
Cash Activity	(118,283)	435,492	1,005,377	(364,508)												
Cash and Cash Equivalents Beginning	888,294	419,406	552,136	1,378,459												
Cash and Cash Equivalents Ending	\$ 419,406	\$ 552,136	\$ 1,378,459	\$ 783,999												