

# MONTHLY FINANCIAL SUMMARY

## ALS UNITED MID-ATLANTIC

Prepared March 26, 2026, by Angelo DeSantis, YPTC

February 2026 | Fiscal Year-End January 31, 2027



### EXECUTIVE SUMMARY

February ended with a \$316K Net Deficit, driven primarily by significant revenue shortfalls in appeals, grants, and major gifts, despite strong performance in events and better than expected expense management across most programs and functional areas. Total Expenses of \$430K came in below both budget and prior year but were not sufficient to offset Total Revenue coming in \$151K less than expected. On the Statements of Financial Position, Total Assets declined by \$226K year-over-year, reflecting lower cash and pledges receivable, partially offset by higher investments and grant receivables. A transfer of funds from the investments was made to cover operating costs. Overall, the organization maintains a stable financial position.

### HIGHLIGHTS

In February, \$10K was received in Bequests.

### FINANCIAL HIGHLIGHTS

#### Statements of Financial Position:

- Through February, Total Assets decreased by \$226K, primarily due to:
  - A reduction in cash and cash equivalents, which is partially offset by increased investments.
- The Cash and Cash Equivalents and Investments balance of \$2.2M will cover actual expenses for 5 months and budgeted expenses for 4 months.
- Total Liabilities to Total Assets is 16% compared to 20% this time last year. This is due to the decrease in the right of use liability for the office lease and office equipment lease.

#### Statements of Operations:

- Through February, Total Revenue is favorable by \$2k compared to this time last year, and unfavorable by \$151K compared to the year-to-date budget.
  - The primary driver of the unfavorable variance is the underperformance of appeals relative to the year-to-date budget, which may be influenced by the timing of the 50th Anniversary Celebration Campaign.
  - Total events are favorable by \$28K compared to the year-to-date budget and \$28K favorable compared to this time last year.
- Through February, Total Expenses are favorable to the budget by \$48K and \$60K favorable to this time last year.
- Compared to this time last year, the Net Deficit is favorable by \$63K due to the favorable Total Expenses.

#### 50<sup>th</sup> Anniversary Celebration Campaign:

- Through February, the campaign incurred \$12K of Salaries and Benefits costs.
- A Statement of Operations for the 50th Anniversary Celebration Campaign will be provided with the monthly financial reports.

## RECOMMENDATIONS AND OTHER NOTES

- Through February, a total of \$12K has been allocated for the ALSUM's Research Grant Program. The source of funds are donations restricted for research and portions of revenue from ALSUM's major events.
- Due to a further delay in receiving the funds from the PA DOH Grant, a transfer of \$400K from the investment account will be made in March to cover operating costs. The funds are now expected to be received in April.

## ATTACHMENTS

- Financial Dashboard
- Unaudited Statements of Financial Position
- Unaudited Statements of Operations
- Unaudited Statement of Operations with General & Administrative Expenses by Month
- Unaudited Statements of Operations for the Fiscal Years ended January 31, 2022, 2023, 2024, 2025, 2026, and one month ended February 28, 2026
- Unaudited Statement of Cash Flows
- Unaudited Rolling Forecast
- 50th Anniversary Celebration Campaign Unaudited Statement of Operations

*Please let me know if you have any questions on the attached reports.*

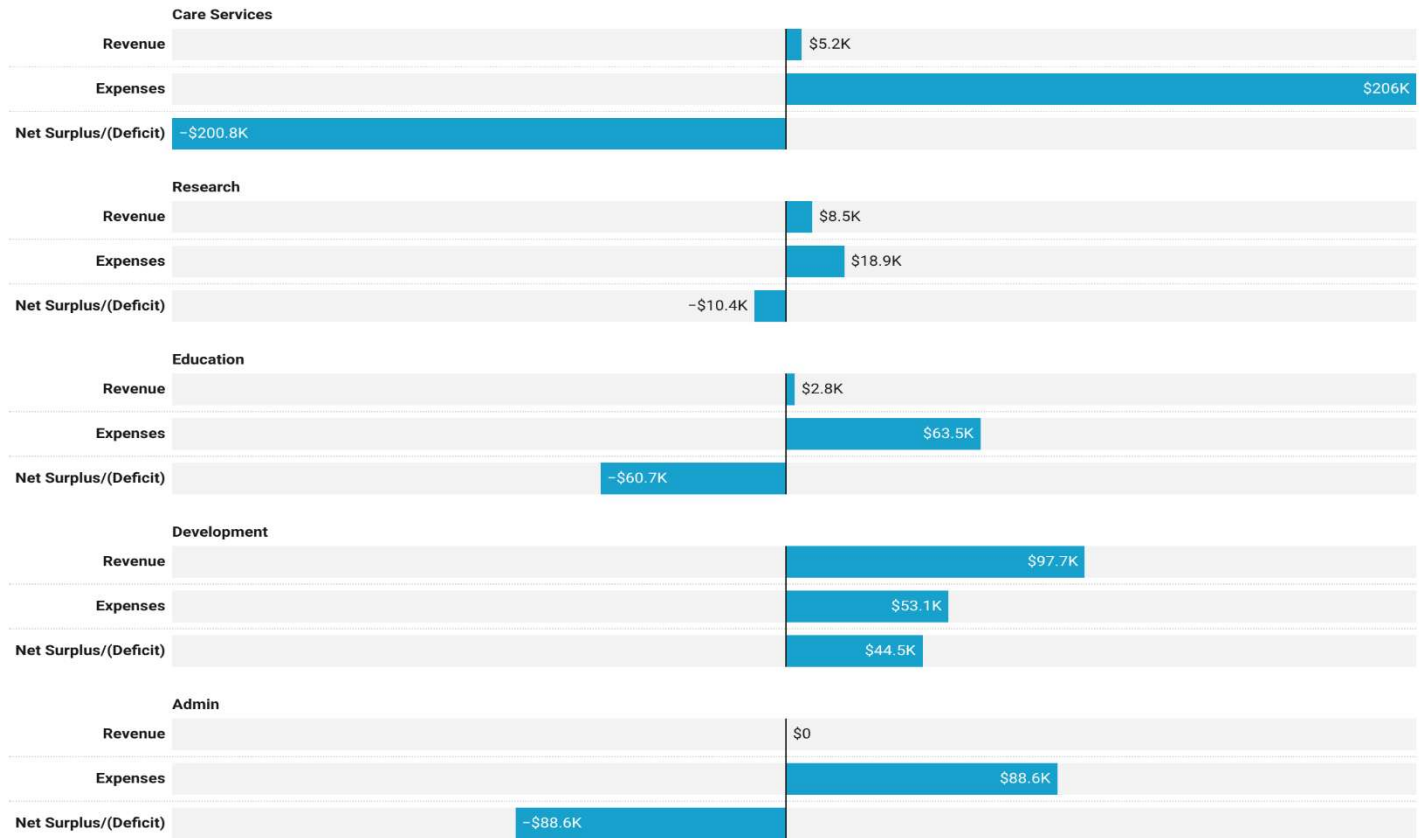
*Note(s):*

- *All numbers are presented to the nearest dollar; some rounding differences may appear on the attached financial statements.*
- *Data is sourced from ALS United Mid-Atlantic's accounting system, the board approved budget, and forecasts prepared in communication with management.*

# FINANCIAL DASHBOARD

## Through February, Development generated the most revenue at \$98K.

Total expenses incurred in February amounted to \$430K, with the highest program expenses going to Care Services at \$206K, Research at \$19K, and Education at \$64K.



The expenses exclude Allocated Overhead

Chart: Angelo DeSantis /YPTC • Source: Financial Edge • Created with Datawrapper

## FY2027 Revenue Line Items Analysis

Through February, Contributions represent 36% of Revenue from Operations.

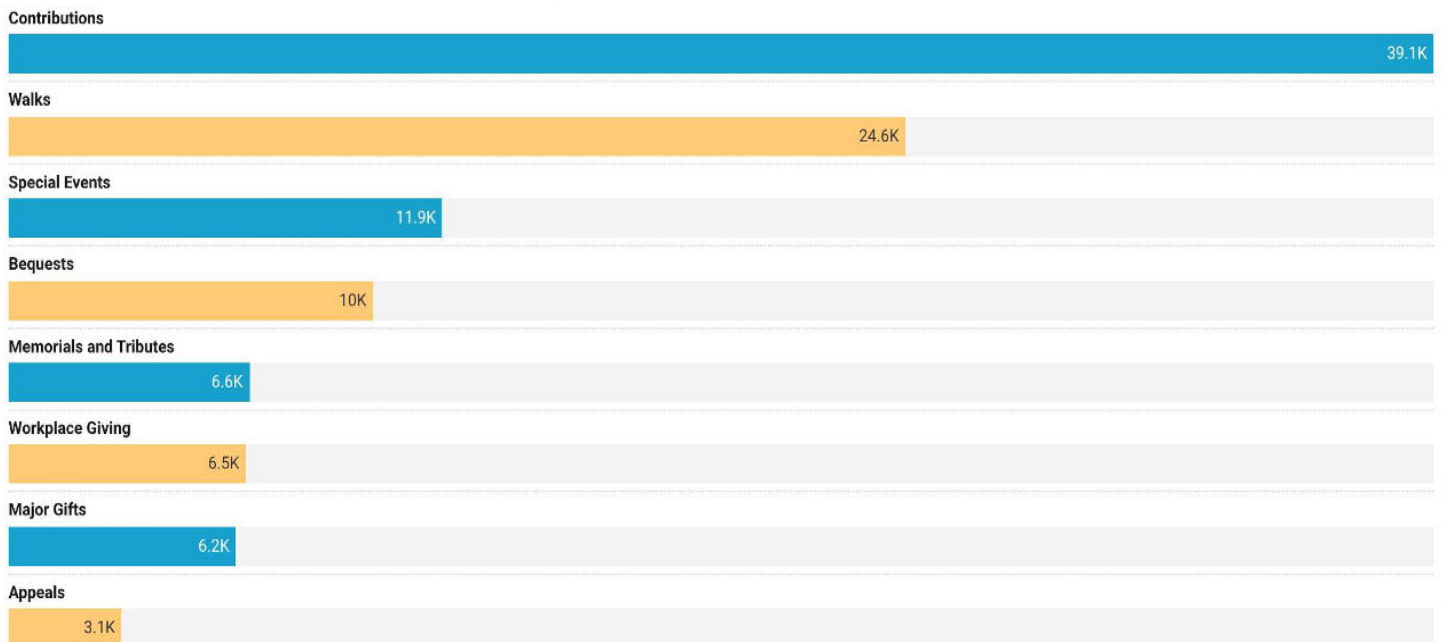


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

# Year to Date Revenue Analysis

Through February, Total Annual Giving is 51% of Revenue from Operations. Followed by Total Events at 34%, and Total Development at 15%.

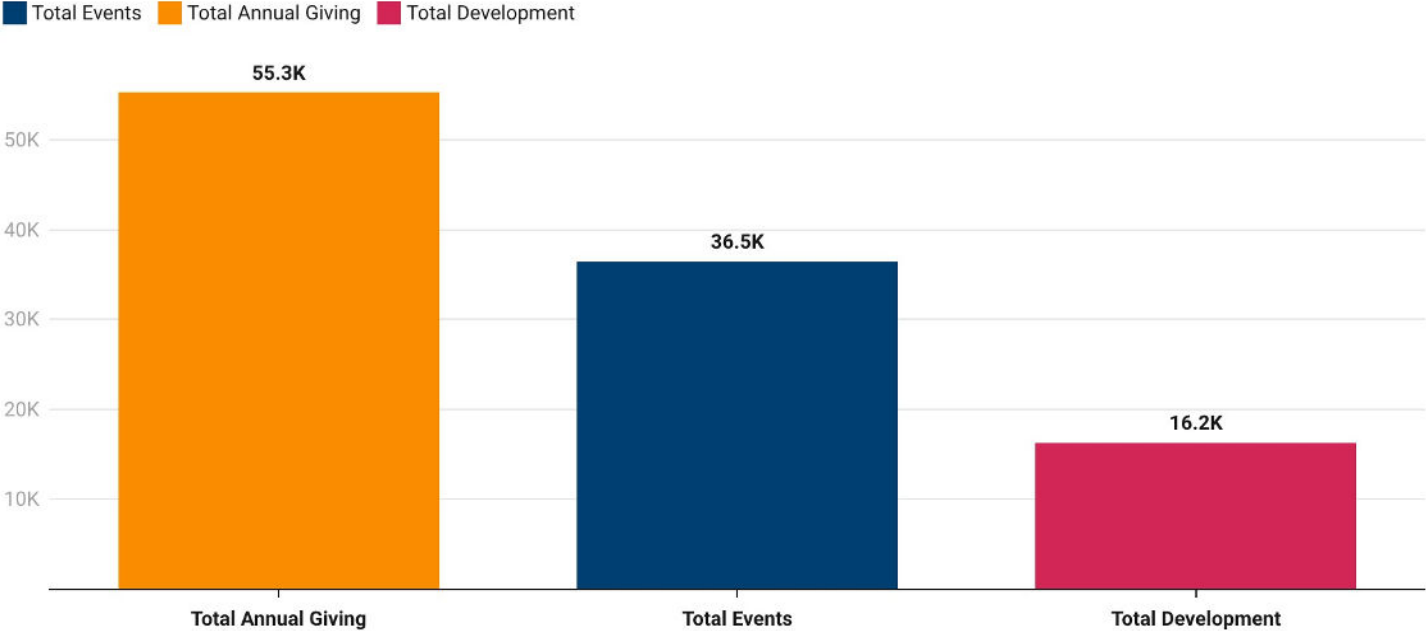


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

**ALS United Mid-Atlantic**  
**Unaudited Statements of Financial Position**  
**as of February 28, 2026 and February 28, 2025**

	<b>2026</b>	<b>2025</b>	<b>Variance</b>
<b>Assets</b>			
Cash and Cash Equivalents	\$ 398,121	\$ 743,404	\$ (345,283)
Investments	1,802,768	1,507,830	294,938
Pledges Receivable	311,836	420,916	(109,079)
Less: Allowance for Uncollectible Pledges	(39,363)	(49,317)	9,954
Less: Discount Pledged Receivables	(13,682)	(14,909)	1,227
Grants and Other Receivables	1,116,948	1,041,483	75,465
Prepaid Expenses	2,614	101,503	(98,889)
Security Deposits	12,047	12,047	-
Property & Equipment, Net	188,485	162,310	26,175
Beneficial Interest in Perpetual Trust	494,617	456,965	37,652
Right of Use Asset-Office Lease	551,990	698,268	(146,279)
Right of Use Asset - Office Equipment Lease	37,210	8,754	28,455
<b>Total Assets</b>	<b>\$ 4,863,590</b>	<b>\$5,089,253</b>	<b>\$ (225,663)</b>
<b>Liabilities</b>			
Accounts Payable & Other Liabilities	\$ 156,538	\$ 248,130	\$ (91,592)
Right of Use Liability- Office Lease	601,343	749,738	(148,395)
Right of Use Liability - Office Equipment Lease	37,362	9,319	28,044
<b>Total Liabilities</b>	<b>795,243</b>	<b>1,007,187</b>	<b>(211,944)</b>
<b>Net Assets</b>			
Without Donor Restrictions	2,089,750	2,480,855	(391,106)
With Donor Restrictions	1,978,597	1,601,211	377,386
<b>Total Net Assets</b>	<b>4,068,347</b>	<b>4,082,066</b>	<b>(13,719)</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 4,863,590</b>	<b>\$5,089,253</b>	<b>\$ (225,663)</b>

**ALS United Mid-Atlantic**  
**Unaudited Statements of Operations**  
for the one month ended February 28, 2026 and February 28, 2025

	Actual	YTD Budget	Actual vs. Budget	Prior Year	Actual vs. Prior Year
<b>REVENUE</b>					
<b>Events</b>					
Special Events	\$ 11,906	\$ 3,065	\$ 8,840	\$ 3,203	\$ 8,703
Walks	24,612	5,627	18,984	5,092	19,520
<b>Total Events</b>	<b>36,517</b>	<b>8,692</b>	<b>27,825</b>	<b>8,295</b>	<b>28,223</b>
<b>Annual Giving</b>					
Contributions	39,102	24,133	14,969	20,324	18,778
Grants	-	11,967	(11,967)	10,000	(10,000)
Appeals	3,106	119,633	(116,527)	32,107	(29,001)
Memorials and Tributes	6,607	40,607	(34,001)	8,255	(1,648)
Workplace Giving	6,515	8,301	(1,786)	2,614	3,901
<b>Total Annual Giving</b>	<b>55,329</b>	<b>204,640</b>	<b>(149,311)</b>	<b>73,299</b>	<b>(17,970)</b>
<b>Development</b>					
Major Gifts	6,242	49,012	(42,771)	25,950	(19,709)
Bequests	10,000	-	10,000	-	10,000
<b>Total Development</b>	<b>16,242</b>	<b>49,012</b>	<b>(32,771)</b>	<b>25,950</b>	<b>(9,709)</b>
<b>REVENUE FROM OPERATIONS</b>	<b>108,088</b>	<b>262,345</b>	<b>(154,257)</b>	<b>107,544</b>	<b>544</b>
<b>Other Revenue</b>					
Unrealized (Loss) Gain	1,135	(75)	1,211	(42)	1,178
Interest Income	5,016	2,621	2,395	4,452	564
<b>Total Other Revenue</b>	<b>6,152</b>	<b>2,545</b>	<b>3,606</b>	<b>4,410</b>	<b>1,742</b>
<b>TOTAL REVENUE</b>	<b>114,239</b>	<b>264,890</b>	<b>(150,651)</b>	<b>111,954</b>	<b>2,286</b>
<b>EXPENSES</b>					
<b>Care Services</b>					
Salaries and Benefits	131,177	135,092	(3,915)	142,936	(11,759)
ALS Clinic Centers	31,031	23,752	7,280	28,343	2,689
Abrams Program	29,815	34,005	(4,191)	34,628	(4,814)
Other Service Expenses	13,982	16,797	(2,815)	21,941	(7,959)
Allocated Overhead	25,656	35,910	(10,253)	30,585	(4,929)
<b>Total Care Services</b>	<b>231,662</b>	<b>245,555</b>	<b>(13,894)</b>	<b>258,434</b>	<b>(26,772)</b>
<b>Research</b>					
Research Grants	-	7,692	(7,692)	9,306	(9,306)
Research Coordinators	8,676	8,676	-	8,676	-
Other Research Expense	10,266	10,046	219	15,308	(5,042)
Allocated Overhead	4,148	6,309	(2,161)	4,945	(797)
<b>Total Research</b>	<b>23,089</b>	<b>32,722</b>	<b>(9,633)</b>	<b>38,234</b>	<b>(15,145)</b>
<b>Education</b>					
Education	63,547	51,653	11,894	53,043	10,504
Allocated Overhead	4,970	9,959	(4,988)	5,925	(955)
<b>Total Education</b>	<b>68,517</b>	<b>61,611</b>	<b>6,906</b>	<b>58,968</b>	<b>9,549</b>
<b>Development</b>					
Fundraising	44,042	62,368	(18,326)	55,403	(11,361)
Events	9,095	12,344	(3,250)	15,235	(6,141)
Allocated Overhead	7,613	9,958	(2,345)	9,075	(1,463)
<b>Total Development</b>	<b>60,749</b>	<b>84,670</b>	<b>(23,921)</b>	<b>79,714</b>	<b>(18,965)</b>
<b>Administrative &amp; Board</b>	<b>46,252</b>	<b>53,640</b>	<b>(7,388)</b>	<b>55,138</b>	<b>(8,886)</b>
<b>TOTAL EXPENSES</b>	<b>430,269</b>	<b>478,199</b>	<b>(47,929)</b>	<b>490,488</b>	<b>(60,218)</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$ (316,030)</b>	<b>\$ (213,309)</b>	<b>\$ (102,721)</b>	<b>\$ (378,534)</b>	<b>\$ 62,504</b>

**ALS United Mid-Atlantic**  
**Unaudited Statement of Operations with General & Administrative Expenses by Month**  
**for the one month ended February 28, 2026**

	Feb-2026	Total	% of Total Revenue
<b>REVENUE</b>			
<b>Events</b>			
Special Events	\$ 11,906	\$ 11,906	10.4%
Walks	24,612	24,612	21.5%
<b>Total Events</b>	<b>36,517</b>	<b>36,517</b>	<b>32.0%</b>
<b>Annual Giving</b>			
Contributions	39,102	39,102	34.2%
Appeals	3,106	3,106	2.7%
Memorials and Tributes	6,607	6,607	5.8%
Workplace Giving	6,515	6,515	5.7%
<b>Total Annual Giving</b>	<b>55,329</b>	<b>55,329</b>	<b>48.4%</b>
<b>Development</b>			
Major Gifts	6,242	6,242	5.5%
Bequests	10,000	10,000	8.8%
<b>Total Development</b>	<b>16,242</b>	<b>16,242</b>	<b>14.2%</b>
<b>REVENUE FROM OPERATIONS</b>	<b>108,088</b>	<b>108,088</b>	<b>94.6%</b>
<b>Other Revenue</b>			
Unrealized (Loss) Gain	1,135	1,135	1.0%
Interest Income	5,016	5,016	4.4%
<b>Total Other Revenue</b>	<b>6,152</b>	<b>6,152</b>	<b>5.4%</b>
<b>TOTAL REVENUE</b>	<b>114,239</b>	<b>114,239</b>	<b>100.0%</b>
<b>EXPENSES</b>			
<b>Care Services</b>			
Salaries and Benefits	131,177	131,177	114.8%
ALS Clinic Centers	31,031	31,031	27.2%
Abrams Program	29,815	29,815	26.1%
Other Service Expenses	13,982	13,982	12.2%
<b>Total Care Services</b>	<b>206,005</b>	<b>206,005</b>	<b>180.3%</b>
<b>Research</b>			
Research Coordinators	8,676	8,676	7.6%
Other Research Expense	10,266	10,266	9.0%
<b>Total Research</b>	<b>18,941</b>	<b>18,941</b>	<b>16.6%</b>
<b>Education</b>			
Education	63,547	63,547	55.6%
<b>Total Education</b>	<b>63,547</b>	<b>63,547</b>	<b>55.6%</b>
<b>Development</b>			
Fundraising	44,042	44,042	38.6%
Events	9,095	9,095	8.0%
<b>Total Development</b>	<b>53,137</b>	<b>53,137</b>	<b>46.5%</b>
<b>General &amp; Administration</b>			
Salaries and Benefits	23,089	23,089	20.2%
Office Rent	13,247	13,247	11.6%
Office Expense	1,945	1,945	1.7%
Postage	171	171	0.1%
Printing & Copying	587	587	0.5%
IT & Related Expenses	27,677	27,677	24.2%
Insurance	3,661	3,661	3.2%
Telephone	1,002	1,002	0.9%
Meals & Entertainment	177	177	0.2%
Bank Charges	1,190	1,190	1.0%
Professional Fees	10,756	10,756	9.4%
Miscellaneous	289	289	0.3%
Depreciation	4,635	4,635	4.1%
Interest Expense	214	214	0.2%
<b>Total General &amp; Administration</b>	<b>88,639</b>	<b>88,639</b>	<b>77.6%</b>
<b>TOTAL EXPENSES</b>	<b>430,269</b>	<b>430,269</b>	<b>376.6%</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$(316,030)</b>	<b>\$(316,030)</b>	<b>-276.6%</b>

**ALS United Mid-Atlantic**  
**Unaudited Statements of Operations**  
for the Fiscal Years ended January 31, 2022, 2023, 2024, 2025, 2026 and one month ended February 28, 2026

	FY ended January 31, 2022	FY ended January 31, 2023	FY ended January 31, 2024	FY ended January 31, 2025	FY ended January 31, 2026	for the one month ended February 28, 2026
<b>REVENUE</b>						
<b>Events</b>						
Special Events	\$ 870,507	\$1,159,105	\$ 950,175	\$1,157,640	\$1,004,071	\$ 11,906
Walks	1,004,103	1,103,178	893,371	814,745	868,693	24,612
<b>Total Events</b>	<b>1,874,610</b>	<b>2,262,283</b>	<b>1,843,546</b>	<b>1,972,384</b>	<b>1,872,764</b>	<b>36,517</b>
<b>Annual Giving</b>						
Contributions	551,885	520,844	461,013	635,494	613,764	39,102
Grants	624,375	544,550	552,750	411,350	518,109	-
Appeals	320,753	246,181	284,491	186,192	324,131	3,106
Memorials and Tributes	323,371	292,801	250,904	192,346	232,808	6,607
Workplace Giving	79,146	81,235	61,817	64,882	65,563	6,515
<b>Total Annual Giving</b>	<b>1,899,529</b>	<b>1,685,610</b>	<b>1,610,975</b>	<b>1,490,265</b>	<b>1,754,375</b>	<b>55,329</b>
<b>Development</b>						
Major Gifts	509,969	548,856	685,558	587,423	529,467	6,242
Bequests	151,541	25,591	158,836	629,039	343,032	10,000
<b>Total Development</b>	<b>661,510</b>	<b>574,447</b>	<b>844,394</b>	<b>1,216,462</b>	<b>872,499</b>	<b>16,242</b>
<b>Government Funding</b>						
	<b>1,322,570</b>	<b>1,621,492</b>	<b>1,538,974</b>	<b>1,650,258</b>	<b>2,190,213</b>	<b>-</b>
<b>REVENUE FROM OPERATIONS</b>	<b>5,758,220</b>	<b>6,143,833</b>	<b>5,837,889</b>	<b>6,329,369</b>	<b>6,689,851</b>	<b>108,088</b>
<b>Other Revenue</b>						
Miscellaneous Revenue	-	-	367,500	8,572	302	-
Unrealized (Loss) Gain	11,795	(81,811)	42,217	46,927	42,926	1,135
Interest Income	2,085	52,816	101,896	76,200	67,003	5,016
<b>Total Other Revenue</b>	<b>13,880</b>	<b>(28,994)</b>	<b>511,612</b>	<b>131,698</b>	<b>110,231</b>	<b>6,152</b>
<b>TOTAL REVENUE</b>	<b>5,772,100</b>	<b>6,114,838</b>	<b>6,349,501</b>	<b>6,461,067</b>	<b>6,800,082</b>	<b>114,239</b>
<b>EXPENSES</b>						
<b>Care Services</b>						
Salaries and Benefits	1,539,303	1,579,609	1,773,616	1,796,314	1,968,537	131,177
ALS Clinic Centers	299,334	292,215	297,212	297,561	326,364	31,031
Abrams Program	362,259	565,071	563,598	676,298	550,454	29,815
Other Service Expenses	184,523	323,781	180,509	238,142	271,257	13,982
Allocated Overhead	211,598	212,207	164,534	237,780	375,621	25,656
<b>Total Care Services</b>	<b>2,597,016</b>	<b>2,972,882</b>	<b>2,979,469</b>	<b>3,246,096</b>	<b>3,492,232</b>	<b>231,662</b>
<b>Research</b>						
Research Payments to NTL	218,165	322,181	51,770	-	-	-
Research Grants	-	-	-	-	362,973	-
Research Payments-Donor Designated	-	-	-	173,585	-	-
Research Payments-Event Generated	-	-	-	112,665	-	-
Research Coordinators	134,606	128,306	128,306	120,773	104,106	8,676
Other Research Expense	54,409	48,804	142,582	67,702	155,802	10,266
Allocated Overhead	188,392	195,469	121,877	176,133	60,726	4,148
<b>Total Research</b>	<b>595,572</b>	<b>694,759</b>	<b>444,535</b>	<b>650,857</b>	<b>683,607</b>	<b>23,089</b>
<b>Education</b>						
Education	575,413	670,359	631,559	782,313	820,837	63,547
Allocated Overhead	62,696	62,876	48,751	70,453	72,770	4,970
<b>Total Education</b>	<b>638,108</b>	<b>733,235</b>	<b>680,309</b>	<b>852,766</b>	<b>893,607</b>	<b>68,517</b>
<b>Development</b>						
Fundraising	514,182	648,866	653,491	704,210	671,079	44,042
Events	190,711	253,197	247,143	269,090	324,599	9,095
Allocated Overhead	78,370	78,595	60,938	88,067	111,453	7,613
<b>Total Development</b>	<b>783,262</b>	<b>980,659</b>	<b>961,572</b>	<b>1,061,366</b>	<b>1,107,131</b>	<b>60,749</b>
<b>Administrative &amp; Board</b>						
	<b>604,516</b>	<b>999,740</b>	<b>888,914</b>	<b>706,416</b>	<b>677,151</b>	<b>46,252</b>
<b>TOTAL EXPENSES</b>	<b>5,218,475</b>	<b>6,381,275</b>	<b>5,954,799</b>	<b>6,517,502</b>	<b>6,853,728</b>	<b>430,269</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$ 553,625</b>	<b>\$ (266,437)</b>	<b>\$ 394,702</b>	<b>\$ (56,435)</b>	<b>\$ (53,646)</b>	<b>\$ (316,030)</b>

**ALS United Mid-Atlantic**  
**Unaudited Statement of Cash Flows**  
for the one month ended February 28, 2026

<b>Net Surplus/(Deficit) for Period</b>	<b>\$ (316,030)</b>
 <b>Adjustments to Reconcile Net Surplus (Deficit) to Net Cash Provided (Used) by Operating Activities</b>	
<b>Depreciation (Total of Care Services + General &amp; Administrative) Provided (Used) by Operating Activities</b>	4,635
Decrease (Increase) in Pledged Receivables	(4,759)
(Increase) Decrease in Investments	493,959
(Increase) Decrease in Grant Receivables	29,009
(Increase) Decrease in Receivables - Other	12,155
Decrease (Increase) in Prepaids	7,424
Decrease (Increase) in Right of Use Asset-Office Lease	12,247
Decrease (Increase) in Right of Use Asset-Office Equipment Lease	(37,210)
Increase (Decrease) in Accounts Payable	(74,023)
Increase (Decrease) in Accrued Liabilities	(26,247)
Right of Use Liability- Office Lease	(12,594)
<b>Net Cash Provided (Used) by Operating Activities</b>	<b><u>88,566</u></b>
 <b>Cash Provided (Used) by Investing Activities</b>	
Purchase of Property & Equipment	(4,850)
Right of Use Liability- Office Equipment Lease	37,362
<b>Net Cash Provided (Used) by Investing Activities</b>	<b><u>32,512</u></b>
<b>Net Surplus/(Deficit) in Cash</b>	<b><u>121,078</u></b>
<b>Cash and Cash Equivalents Beginning</b>	<b><u>277,043</u></b>
<b>Cash and Cash Equivalents Ending</b>	<b><u>\$ 398,121</u></b>

**ALS United Mid-Atlantic**  
**Unaudited Rolling Forecast**  
for the twelve months ending January 31, 2027

	Actual YTD												Forecast				Annual	
	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Oct-2026	Nov-2026	Dec-2026	Jan-2027	TOTALS	Budget	Variance			
<b>Events</b>																		
Special Events	\$ 11,906	\$ 33,742	\$ 44,131	\$ 91,365	\$ 114,863	\$ 55,797	\$ 26,009	\$ 100,287	\$ 203,537	\$ 228,824	\$ 57,955	\$ 1,425	\$ 969,840	\$ 961,000	\$ 8,840			
Walks	24,612	25,856	62,448	94,100	73,931	33,249	97,724	206,086	188,015	157,314	14,868	781	978,984	960,000	18,984			
<b>Total Events</b>	<b>36,517</b>	<b>59,598</b>	<b>106,580</b>	<b>185,465</b>	<b>188,794</b>	<b>89,046</b>	<b>123,733</b>	<b>306,373</b>	<b>391,552</b>	<b>386,138</b>	<b>72,823</b>	<b>2,206</b>	<b>1,948,825</b>	<b>1,921,000</b>	<b>27,825</b>			
<b>Annual Giving</b>																		
Contributions	39,102	28,529	45,975	4,197	71,001	46,112	14,502	36,439	155,990	58,135	167,366	76,418	743,767	728,797	14,969			
Grants	-	-	80,000	49,999	70,000	103,000	-	-	5,000	93,000	207,034	-	608,033	620,000	(11,967)			
Appeals	3,106	41,831	77,509	37,447	46,282	159,175	323,792	9,623	2,837	113,763	161,863	113,968	1,091,195	1,207,722	(116,527)			
Memorials and Tributes	6,607	78,545	87,479	45,246	39,855	265,095	36,030	121,097	70,320	99,532	98,716	162,731	1,111,252	1,145,253	(34,001)			
Workplace Giving	6,515	25,616	9,636	17,233	11,271	13,462	38,244	16,786	14,072	12,523	33,374	7,710	206,441	208,228	(1,786)			
<b>Total Annual Giving</b>	<b>55,329</b>	<b>174,521</b>	<b>300,599</b>	<b>154,121</b>	<b>238,409</b>	<b>586,844</b>	<b>412,567</b>	<b>183,946</b>	<b>248,219</b>	<b>376,954</b>	<b>668,353</b>	<b>360,826</b>	<b>3,760,669</b>	<b>3,910,000</b>	<b>(149,311)</b>			
<b>Development</b>																		
Major Gifts	6,242	4,851	51,634	188,369	100,703	297,342	49,537	69,838	108,730	6,552	11,989	61,443	957,229	1,000,000	(42,771)			
Bequests	10,000	-	-	-	-	-	97,612	-	14,267	56,331	48,528	83,262	310,000	300,000	10,000			
<b>Total Development</b>	<b>16,242</b>	<b>4,851</b>	<b>51,634</b>	<b>188,369</b>	<b>100,703</b>	<b>297,342</b>	<b>147,150</b>	<b>69,838</b>	<b>122,997</b>	<b>62,883</b>	<b>60,517</b>	<b>144,705</b>	<b>1,267,230</b>	<b>1,300,000</b>	<b>(32,770)</b>			
<b>Government Funding</b>																		
	-	-	-	-	-	1,208,982	-	-	-	-	-	-	1,208,982	1,208,982	-			
<b>REVENUE FROM OPERATIONS</b>	<b>108,088</b>	<b>238,970</b>	<b>458,813</b>	<b>527,956</b>	<b>527,906</b>	<b>2,182,214</b>	<b>683,449</b>	<b>560,156</b>	<b>762,768</b>	<b>825,975</b>	<b>801,693</b>	<b>507,738</b>	<b>8,185,726</b>	<b>8,339,982</b>	<b>(154,256)</b>			
<b>Other Revenue</b>																		
Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	4,000	-	4,000	4,000	-			
Unrealized (Loss) Gain	1,135	(49,689)	(3,101)	11,878	54,169	212	7,252	31,609	-	-	6,027	18,555	78,046	76,835	1,211			
Interest Income	5,016	4,255	2,825	2,585	2,885	2,288	2,294	2,285	4,478	4,339	4,353	4,238	41,841	39,446	2,395			
<b>Total Other Revenue</b>	<b>6,152</b>	<b>(45,435)</b>	<b>(276)</b>	<b>14,463</b>	<b>57,053</b>	<b>2,500</b>	<b>9,546</b>	<b>33,894</b>	<b>4,478</b>	<b>4,339</b>	<b>14,380</b>	<b>22,793</b>	<b>123,887</b>	<b>120,281</b>	<b>3,606</b>			
<b>TOTAL REVENUE</b>	<b>114,239</b>	<b>193,536</b>	<b>458,537</b>	<b>542,418</b>	<b>584,959</b>	<b>2,184,715</b>	<b>692,996</b>	<b>594,050</b>	<b>767,245</b>	<b>830,314</b>	<b>816,073</b>	<b>530,530</b>	<b>8,309,612</b>	<b>8,460,263</b>	<b>(150,650)</b>			
<b>EXPENSES</b>																		
<b>Care Services</b>																		
Salaries and Benefits	131,177	141,090	145,799	138,278	130,264	151,430	193,026	148,179	152,436	127,476	179,926	217,507	1,856,590	1,860,504	(3,915)			
ALS Clinic Centers	31,031	19,964	24,226	19,973	21,510	20,132	36,054	20,065	24,440	22,764	20,088	20,533	280,780	273,500	7,280			
Abrams Program	29,815	46,406	66,207	40,682	52,107	65,440	29,989	30,332	36,081	37,360	60,455	41,513	536,365	540,556	(4,191)			
Other Service Expenses	13,982	17,061	11,094	19,065	13,648	16,039	9,306	24,281	19,746	19,135	33,420	8,066	204,842	207,657	(2,815)			
Allocated Overhead	25,656	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	420,662	430,915	(10,253)			
<b>Total Care Services</b>	<b>231,662</b>	<b>260,431</b>	<b>283,235</b>	<b>253,909</b>	<b>253,438</b>	<b>288,950</b>	<b>304,285</b>	<b>258,766</b>	<b>268,592</b>	<b>242,644</b>	<b>329,798</b>	<b>323,529</b>	<b>3,299,239</b>	<b>3,313,133</b>	<b>(13,894)</b>			
<b>Research</b>																		
Research Grants	-	-	-	-	-	-	292,308	-	-	-	-	-	292,308	300,000	(7,692)			
Research Coordinators	8,676	8,676	4,167	13,184	8,676	8,676	8,676	8,676	8,676	8,676	8,676	8,675	104,106	104,106	-			
Other Research Expense	10,266	6,580	16,364	9,124	5,857	6,597	8,337	6,364	6,488	5,548	8,378	12,567	102,470	102,250	219			
Allocated Overhead	4,148	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	399,153	75,704	323,449			
<b>Total Research</b>	<b>23,089</b>	<b>51,165</b>	<b>56,440</b>	<b>58,218</b>	<b>50,442</b>	<b>51,182</b>	<b>345,230</b>	<b>50,949</b>	<b>51,073</b>	<b>50,134</b>	<b>52,964</b>	<b>57,151</b>	<b>898,038</b>	<b>582,061</b>	<b>315,977</b>			
<b>Education</b>																		
Education	63,547	59,483	61,499	66,242	56,696	56,532	84,142	64,188	58,003	72,859	79,816	88,210	811,216	799,322	11,894			
Allocated Overhead	4,970	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	399,976	119,505	280,471			
<b>Total Education</b>	<b>68,517</b>	<b>95,392</b>	<b>97,408</b>	<b>102,151</b>	<b>92,605</b>	<b>92,441</b>	<b>120,052</b>	<b>100,098</b>	<b>93,912</b>	<b>108,769</b>	<b>115,726</b>	<b>124,120</b>	<b>1,211,192</b>	<b>918,827</b>	<b>292,365</b>			
<b>Development</b>																		
Fundraising	44,042	59,027	59,417	57,783	56,115	61,357	72,151	54,937	64,088	50,146	77,014	81,039	737,116	755,442	(18,326)			
Events	9,095	21,864	9,599	33,779	23,305	7,231	5,411	14,564	79,318	23,831	7,217	24,536	259,750	263,000	(3,250)			
Allocated Overhead	7,613	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	402,618	119,493	283,125			
<b>Total Development</b>	<b>60,749</b>	<b>116,801</b>	<b>104,926</b>	<b>127,471</b>	<b>115,330</b>	<b>104,498</b>	<b>113,472</b>	<b>105,410</b>	<b>179,316</b>	<b>109,887</b>	<b>120,140</b>	<b>141,485</b>	<b>1,399,484</b>	<b>1,137,935</b>	<b>261,549</b>			
<b>Administrative &amp; Board</b>	<b>46,252</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>53,640</b>	<b>636,290</b>	<b>643,678</b>	<b>(7,388)</b>			
<b>TOTAL EXPENSES</b>	<b>430,269</b>	<b>577,430</b>	<b>595,650</b>	<b>595,389</b>	<b>565,455</b>	<b>590,711</b>	<b>936,678</b>	<b>568,863</b>	<b>646,534</b>	<b>565,073</b>	<b>672,267</b>	<b>699,924</b>	<b>7,444,243</b>	<b>6,595,634</b>	<b>848,610</b>			
<b>NET SURPLUS/(DEFICIT)</b>	<b>\$ (316,030)</b>	<b>\$ (383,894)</b>	<b>\$ (137,113)</b>	<b>\$ (52,970)</b>	<b>\$ 19,505</b>	<b>\$ 1,594,004</b>	<b>\$ (243,683)</b>	<b>\$ 25,187</b>	<b>\$ 120,711</b>	<b>\$ 265,241</b>	<b>\$ 143,805</b>	<b>\$ (169,394)</b>	<b>\$ 865,369</b>	<b>\$ 1,864,629</b>	<b>\$ (999,260)</b>			
<b>Other Cash/Non-Cash Items:</b>																		
Depreciation	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	-	-	-			
Pledged Receivables	(4,759)	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Investments	493,959	400,000	(900,000)	-	-	-	-	-	(1,000,000)	(250,000)	-	-	-	-	-			
Grant Receivables	29,009	-	1,059,437	-	-	(1,175,769)	-	-	-	-	-	-	32,969	-	-			
Receivables - Other	12,155	-	12,155	-	-	12,155	-	-	12,155	-	-	-	12,155	-	-			
Prepays	7,424	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Right of Use Asset-Office Lease	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	-	-	-			
Right of Use Asset-Office Equipment Lease	(37,210)	846	846	846	846	846	846	846	846	846	846	846	-	-	-			
Purchase of Property & Equipment	(4,850)	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Accounts Payable	(74,023)	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Accrued Liabilities	(26,247)	-	(12,155)	-	-	(12,155)	-	-	(12,155)	-	-	-	(12,155)	-	-			
Right of Use Liability- Office Lease	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	-	-	-			
Right of Use Liability- Office Equipment Lease	37,362	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	-	-	-			
<b>Total Other/Non-Cash Items</b>	<b>437,108</b>	<b>404,440</b>	<b>163,877</b>	<b>6,440</b>	<b>4,440</b>	<b>(1,171,328)</b>	<b>4,440</b>	<b>4,440</b>	<b>37,409</b>	<b>(245,560)</b>	<b>4,440</b>	<b>37,409</b>	<b>-</b>	<b>-</b>	<b>-</b>			
<b>Cash and Cash Equivalents Beginning</b>	<b>277,043</b>	<b>398,121</b>	<b>418,667</b>	<b>445,431</b>	<b>396,901</b>	<b>420,846</b>	<b>843,521</b>	<b>604,279</b>	<b>633,906</b>	<b>792,026</b>	<b>811,707</b>	<b>959,953</b>	<b>-</b>	<b>-</b>	<b>-</b>			
<b>Cash and Cash Equivalents Ending</b>	<b>\$ 398,121</b>	<b>\$ 418,667</b>	<b>\$ 445,431</b>	<b>\$ 396,901</b>	<b>\$ 420,846</b>	<b>\$ 843,521</b>	<b>\$ 604,279</b>	<b>\$ 633,906</b>	<b>\$ 792,026</b>	<b>\$ 811,707</b>	<b>\$ 959,953</b>							

**ALS United Mid-Atlantic**  
**50th Anniversary Celebration Campaign**  
**Unaudited Statement of Operations**  
**for the one month ended February 28, 2026**

	<u>Year-to-Date</u>
<b>EXPENSES</b>	
Salaries and Benefits	<u>12,312</u>
<b>TOTAL EXPENSES</b>	<u><b>12,312</b></u>
<b>NET SURPLUS/(DEFICIT)</b>	<u><b>\$ (12,312)</b></u>