

MONTHLY FINANCIAL SUMMARY

ALS UNITED MID-ATLANTIC



Prepared April 27, 2026, by Angelo DeSantis, YPTC

March 2026 | Fiscal Year-End January 31, 2027

EXECUTIVE SUMMARY

Through March, the financial position remains sound and strong. Cash timing versus receivables representing the primary variance, as Total Assets declined \$218K due to timing of cash receipts. Liquidity is below prior year, though leverage has improved, with Total Liabilities representing 18% of Total Assets compared to 20% last year, reflecting continued amortization of lease obligations. Operating results show revenue unfavorable to both budget and prior year, driven by lower-than-planned Annual Giving, partially offset by strong event performance led by walk revenues. Expenses remain favorable to budget and prior year, resulting in an improved net deficit versus last year, while the rolling forecast reflects continued pressure from lower projected revenue and higher anticipated expenses, including planned investment in the 50th Anniversary Celebration Campaign.

HIGHLIGHTS

Through March, strong walk performance significantly exceeded both budget and prior year.

FINANCIAL HIGHLIGHTS

Statements of Financial Position:

- Through March, the financial position strength remains intact, with cash timing versus receivables is the primary variance.
- Through March, Total Assets decreased by \$218K.
- Cash and Liquidity - Actual cash balances are below prior year. The variance is timing-related, as pledge and grant receivables remain strong.
- Total Liabilities to Total Assets is 18% compared to 20% this time last year. This is due to the decrease in the right of use liability for the office lease and office equipment lease.

Statements of Operations:

- Through March, Revenue from Operations is unfavorable by \$15K compared to this time last year, and unfavorable by \$289K compared to the year-to-date budget.
 - The primary driver of the unfavorable variance is the underperformance of Total Annual Giving compared to the year-to-date budget.
 - Total events are favorable by \$34K compared to the year-to-date budget and \$35K favorable compared to this time last year. The primary driver for the favorable results is due to the walks, with a 104% increase versus year-to-date budget and 126% increase compared to this time last year.
- Through March, Total Expenses are favorable to the budget by \$54K and \$59K favorable to this time last year.
- Compared to this time last year, the Net Deficit is favorable by \$42K due to the favorable Total Expenses.

Rolling Forecast:

- Through March:
 - Total Revenue is trending to be \$246K less than expected.
 - Total Expenses are trending to be \$761K more than expected.

50th Anniversary Celebration Campaign:

- Through March, the campaign incurred \$29K of Salaries and Benefits costs.

RECOMMENDATIONS AND OTHER NOTES

- Through March, a total of \$27K has been allocated for the ALSUM's Research Grant Program. The source of funds are donations restricted for research and portions of revenue from ALSUM's major events.
- Due to a further delay in receiving the funds from the PA DOH Grant, a transfer of \$400K from the investment account will be made in April to cover operating costs.

ATTACHMENTS

- Financial Dashboard
- Unaudited Statements of Financial Position
- Unaudited Statements of Operations
- Unaudited Statement of Operations with General & Administrative Expenses by Month
- Unaudited Statements of Operations for the Fiscal Years ended January 31, 2022, 2023, 2024, 2025, 2026, and two months ended March 31, 2026
- Unaudited Statement of Cash Flows
- Unaudited Rolling Forecast
- 50th Anniversary Celebration Campaign Unaudited Statement of Operations

Please let me know if you have any questions on the attached reports.

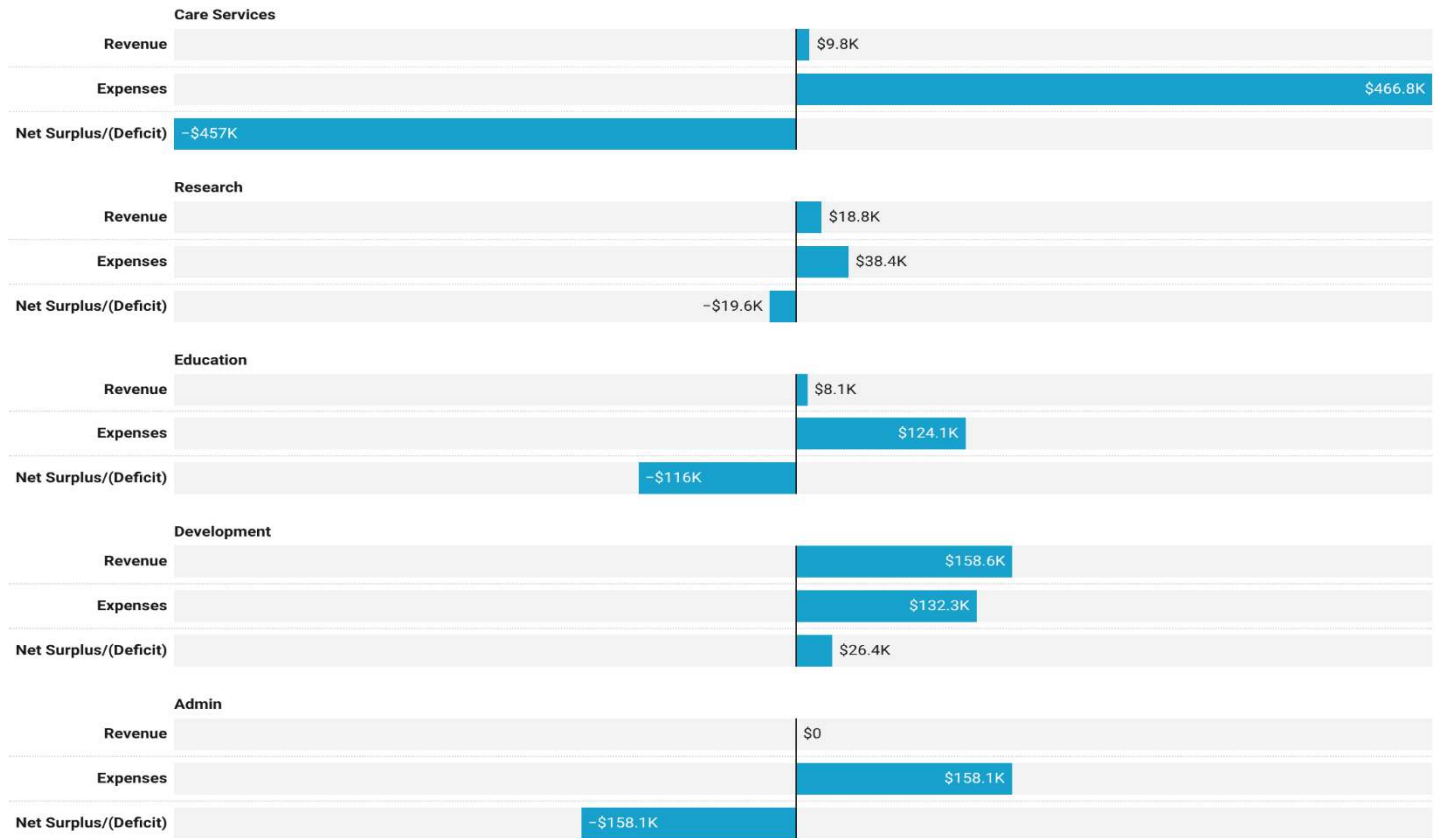
Note(s):

- *All numbers are presented to the nearest dollar; some rounding differences may appear on the attached financial statements.*
- *Data is sourced from ALS United Mid-Atlantic's accounting system, the board approved budget, and forecasts prepared in communication with management.*

FINANCIAL DASHBOARD

Through March, Development generated the most revenue at \$159K.

Total expenses incurred in March amounted to \$920K, with the highest program expenses going to Care Services at \$467K, Research at \$38K, and Education at \$124K.



The expenses exclude Allocated Overhead

Chart: Angelo DeSantis /YPTC • Source: Financial Edge • Created with Datawrapper

FY2027 Revenue Line Items Analysis

Through March, Walks represent 30% of Revenue from Operations.

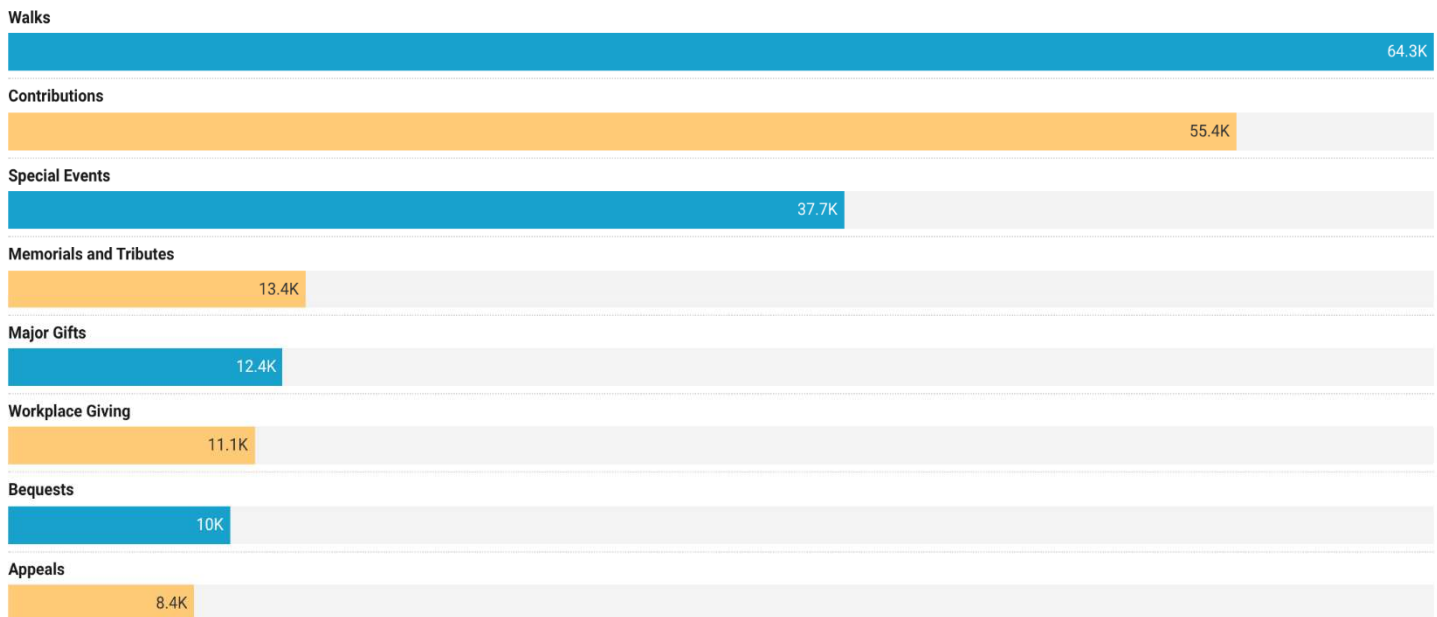


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

Year to Date Revenue Analysis

Through March, Total Events is 48% of Revenue from Operations. Followed by Total Annual Giving at 42%, and Total Development at 10%.

■ Total Events ■ Total Annual Giving ■ Total Development

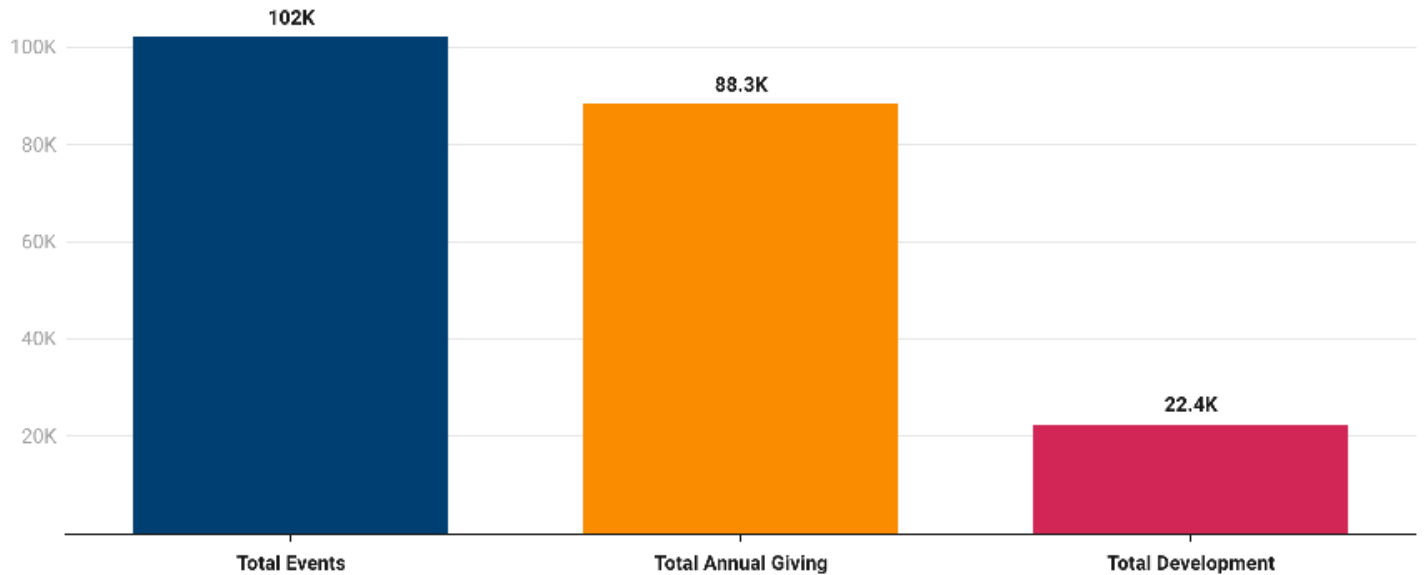
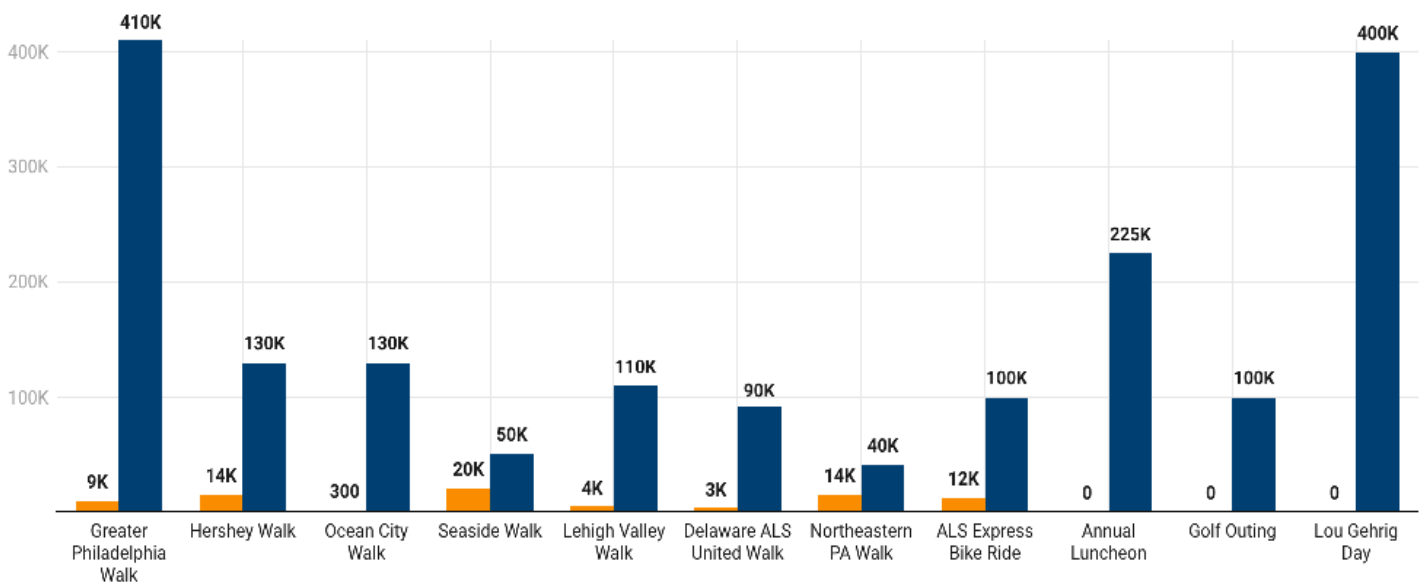


Chart: Angelo DeSantis/YPTC • Source: Financial Edge • Created with Datawrapper

FY2026 Major Events Revenue - YTD Actual vs. Annual Budget

Through March, the Seaside Walk represented 26% of Revenue from Major Events; the Northeastern Walk, 19%; and the Hershey Walk, 19%.

■ YTD Actual ■ Annual Budget



Not all ALSUM's annual events are reflected on this chart; therefore, the totals do not equal the Total Events amount reflected on the Unaudited Statements of Operations.

Chart: Angelo DeSantis, YPTC • Source: Financial Edge • Created with Datawrapper

ALS United Mid-Atlantic
Unaudited Statements of Financial Position
as of March 31, 2026 and March 31, 2025

	2026	2025	Variance
Assets			
Cash and Cash Equivalents	\$ 6,269	\$ 335,529	\$ (329,260)
Investments	1,808,251	1,506,907	301,343
Pledges Receivable	206,109	420,942	(214,832)
Less: Allowance for Uncollectible Pledges	(24,722)	(49,317)	24,595
Less: Discount Pledged Receivables	(7,642)	(14,909)	7,267
Grants and Other Receivables	1,116,948	1,029,514	87,434
Prepaid Expenses	61,634	88,987	(27,353)
Security Deposits	12,047	12,047	-
Property & Equipment, Net	183,850	162,550	21,300
Beneficial Interest in Perpetual Trust	465,531	437,286	28,245
Right of Use Asset-Office Lease	539,743	685,338	(145,596)
Right of Use Asset - Office Equipment Lease	36,364	7,768	28,596
Total Assets	\$ 4,404,382	\$4,622,643	\$ (218,261)
Liabilities			
Accounts Payable & Other Liabilities	\$ 181,085	\$ 182,800	\$ (1,715)
Right of Use Liability- Office Lease	588,748	737,417	(148,669)
Right of Use Liability - Office Equipment Lease	36,666	8,317	28,349
Total Liabilities	806,499	928,534	(122,035)
Net Assets			
Without Donor Restrictions	1,619,285	2,092,898	(473,613)
With Donor Restrictions	1,978,597	1,601,211	377,386
Total Net Assets	3,597,882	3,694,109	(96,226)
Total Liabilities and Net Assets	\$ 4,404,382	\$4,622,643	\$ (218,261)

ALS United Mid-Atlantic
Unaudited Statements of Operations
for the two months ended March 31, 2026 and March 31, 2025

	Actual	YTD Budget	Actual vs. Budget	Prior Year	Actual vs. Prior Year
REVENUE					
Events					
Special Events	\$ 37,702	\$ 36,807	\$ 895	\$ 38,457	\$ (755)
Walks	64,304	31,483	32,821	28,489	35,815
Total Events	102,006	68,290	33,715	66,946	35,060
Annual Giving					
Contributions	55,391	52,662	2,729	44,350	11,041
Grants	-	11,967	(11,967)	10,000	(10,000)
Appeals	8,368	161,463	(153,095)	43,334	(34,966)
Memorials and Tributes	13,398	119,152	(105,755)	24,221	(10,824)
Workplace Giving	11,103	33,917	(22,814)	10,679	424
Total Annual Giving	88,260	379,161	(290,901)	132,584	(44,324)
Development					
Major Gifts	12,381	53,864	(41,483)	28,519	(16,138)
Bequests	10,000	-	10,000	-	10,000
Total Development	22,381	53,864	(31,483)	28,519	(6,138)
REVENUE FROM OPERATIONS	212,647	501,315	(288,669)	228,049	(15,402)
Other Revenue					
Unrealized (Loss) Gain	(27,951)	(49,765)	21,814	(27,803)	(148)
Interest Income	10,604	6,876	3,728	11,679	(1,075)
Total Other Revenue	(17,347)	(42,889)	25,543	(16,124)	(1,223)
TOTAL REVENUE	195,300	458,426	(263,126)	211,925	(16,625)
EXPENSES					
Care Services					
Salaries and Benefits	295,986	276,182	19,804	292,219	3,767
ALS Clinic Centers	55,517	43,716	11,801	52,166	3,352
Abrams Program	84,433	80,411	4,021	81,884	2,549
Other Service Expenses	30,905	33,858	(2,953)	44,228	(13,323)
Allocated Overhead	45,749	71,819	(26,070)	55,499	(9,750)
Total Care Services	512,591	505,987	6,604	525,996	(13,405)
Research					
Research Grants	-	7,692	(7,692)	9,306	(9,306)
Research Coordinators	17,351	17,351	-	17,351	-
Other Research Expense	21,061	16,627	4,435	25,334	(4,273)
Allocated Overhead	7,396	12,617	(5,221)	8,972	(1,576)
Total Research	45,808	54,286	(8,478)	60,964	(15,155)
Education					
Education	124,067	111,135	12,932	114,127	9,940
Allocated Overhead	8,863	19,918	(11,054)	10,752	(1,889)
Total Education	132,930	131,053	1,877	124,879	8,051
Development					
Fundraising	121,361	121,395	(34)	107,839	13,522
Events	10,899	34,209	(23,310)	42,221	(31,322)
Allocated Overhead	13,575	19,916	(6,341)	16,468	(2,893)
Total Development	145,834	175,519	(29,685)	166,527	(20,693)
Administrative & Board	82,475	107,280	(24,805)	100,051	(17,577)
TOTAL EXPENSES	919,638	974,125	(54,487)	978,417	(58,779)
NET SURPLUS/(DEFICIT)	\$ (724,338)	\$ (515,699)	\$ (208,639)	\$ (766,491)	\$ 42,153

ALS United Mid-Atlantic
Unaudited Statement of Operations with General & Administrative Expenses by Month
for the two months ended March 31, 2026

	Feb-2026	Mar-2026	Total	% of Total Revenue
REVENUE				
Events				
Special Events	\$ 11,906	\$ 25,797	\$ 37,702	19.3%
Walks	24,612	39,692	64,304	32.9%
Total Events	36,517	65,489	102,006	52.2%
Annual Giving				
Contributions	39,102	16,289	55,391	28.4%
Appeals	3,106	5,262	8,368	4.3%
Memorials and Tributes	6,607	6,791	13,398	6.9%
Workplace Giving	6,515	4,588	11,103	5.7%
Total Annual Giving	55,329	32,931	88,260	45.2%
Development				
Major Gifts	6,242	6,139	12,381	6.3%
Bequests	10,000	-	10,000	5.1%
Total Development	16,242	6,139	22,381	11.5%
REVENUE FROM OPERATIONS				
	108,088	104,559	212,647	108.9%
Other Revenue				
Unrealized (Loss) Gain	1,135	(29,086)	(27,951)	-14.3%
Interest Income	5,016	5,588	10,604	5.4%
Total Other Revenue	6,152	(23,498)	(17,347)	-8.9%
TOTAL REVENUE	114,239	81,060	195,300	100.0%
EXPENSES				
Care Services				
Salaries and Benefits	130,055	165,931	295,986	151.6%
ALS Clinic Centers	31,031	24,486	55,517	28.4%
Abrams Program	37,783	46,650	84,433	43.2%
Other Service Expenses	15,557	15,348	30,905	15.8%
Total Care Services	214,426	252,415	466,841	239.0%
Research				
Research Coordinators	8,676	8,676	17,351	8.9%
Other Research Expense	10,328	10,733	21,061	10.8%
Total Research	19,004	19,409	38,412	19.7%
Education				
Education	56,424	67,643	124,067	63.5%
Total Education				
Development				
Fundraising	53,369	67,992	121,361	62.1%
Events	9,095	1,804	10,899	5.6%
Total Development	62,463	69,796	132,260	67.7%
General & Administration				
Salaries and Benefits	23,191	29,090	52,281	26.8%
Office Rent	13,247	13,247	26,494	13.6%
Office Expense	1,945	1,748	3,694	1.9%
Dues, Books, & Subscriptions	-	110	110	0.1%
Postage	171	427	598	0.3%
Printing & Copying	587	66	653	0.3%
IT & Related Expenses	36,177	14,867	51,044	26.1%
Insurance	3,661	3,661	7,321	3.7%
Telephone	1,002	1,002	2,003	1.0%
Meals & Entertainment	177	(177)	-	0.0%
Travel Expense	-	91	91	0.0%
Bank Charges	1,190	3,806	4,996	2.6%
Professional Fees	10,756	(13,953)	(3,197)	-1.6%
Miscellaneous	289	1,988	2,277	1.2%
Depreciation	4,635	4,635	9,270	4.7%
Interest Expense	214	210	424	0.2%
Total General & Administration	97,241	60,817	158,058	80.9%
TOTAL EXPENSES	449,558	470,080	919,638	470.9%
NET SURPLUS/(DEFICIT)	\$(335,319)	\$(389,019)	\$(724,338)	-370.9%

ALS United Mid-Atlantic
Unaudited Statements of Operations
for the Fiscal Years ended January 31, 2022, 2023, 2024, 2025, 2026 and two months ended March 31, 2026

	FY ended January 31, 2022	FY ended January 31, 2023	FY ended January 31, 2024	FY ended January 31, 2025	FY ended January 31, 2026	for the two months ended March 31, 2026
REVENUE						
Events						
Special Events	\$ 870,507	\$ 1,159,105	\$ 950,175	\$ 1,157,640	\$ 1,004,071	\$ 37,702
Walks	1,004,103	1,103,178	893,371	814,745	868,693	64,304
Total Events	1,874,610	2,262,283	1,843,546	1,972,384	1,872,764	102,006
Annual Giving						
Contributions	551,885	520,844	461,013	635,494	613,764	55,391
Grants	624,375	544,550	552,750	411,350	518,109	-
Appeals	320,753	246,181	284,491	186,192	324,131	8,368
Memorials and Tributes	323,371	292,801	250,904	192,346	232,808	13,398
Workplace Giving	79,146	81,235	61,817	64,882	65,563	11,103
Total Annual Giving	1,899,529	1,685,610	1,610,975	1,490,265	1,754,375	88,260
Development						
Major Gifts	509,969	548,856	685,558	587,423	529,467	12,381
Bequests	151,541	25,591	158,836	629,039	343,032	10,000
Total Development	661,510	574,447	844,394	1,216,462	872,499	22,381
Government Funding	1,322,570	1,621,492	1,538,974	1,650,258	2,190,213	-
REVENUE FROM OPERATIONS	5,758,220	6,143,833	5,837,889	6,329,369	6,689,851	212,647
Other Revenue						
Miscellaneous Revenue	-	-	367,500	8,572	302	-
Unrealized (Loss) Gain	11,795	(81,811)	42,217	46,927	42,926	(27,951)
Interest Income	2,085	52,816	101,896	76,200	67,003	10,604
Total Other Revenue	13,880	(28,994)	511,612	131,698	110,231	(17,347)
TOTAL REVENUE	5,772,100	6,114,838	6,349,501	6,461,067	6,800,082	195,300
EXPENSES						
Care Services						
Salaries and Benefits	1,539,303	1,579,609	1,773,616	1,796,314	1,968,537	295,986
ALS Clinic Centers	299,334	292,215	297,212	297,561	326,364	55,517
Abrams Program	362,259	565,071	563,598	676,298	550,454	84,433
Other Service Expenses	184,523	323,781	180,509	238,142	271,257	30,905
Allocated Overhead	211,598	212,207	164,534	237,780	375,621	45,749
Total Care Services	2,597,016	2,972,882	2,979,469	3,246,096	3,492,232	512,591
Research						
Research Payments to NTL	218,165	322,181	51,770	-	-	-
Research Grants	-	-	-	-	362,973	-
Research Payments-Donor Designated	-	-	-	173,585	-	-
Research Payments-Event Generated	-	-	-	112,665	-	-
Research Coordinators	134,606	128,306	128,306	120,773	104,106	17,351
Other Research Expense	54,409	48,804	142,582	67,702	155,802	21,061
Allocated Overhead	188,392	195,469	121,877	176,133	60,726	7,396
Total Research	595,572	694,759	444,535	650,857	683,607	45,808
Education						
Education	575,413	670,359	631,559	782,313	820,837	124,067
Allocated Overhead	62,696	62,876	48,751	70,453	72,770	8,863
Total Education	638,108	733,235	680,309	852,766	893,607	132,930
Development						
Fundraising	514,182	648,866	653,491	704,210	671,079	121,361
Events	190,711	253,197	247,143	269,090	324,599	10,899
Allocated Overhead	78,370	78,595	60,938	88,067	111,453	13,575
Total Development	783,262	980,659	961,572	1,061,366	1,107,131	145,834
Administrative & Board	604,516	999,740	888,914	706,416	677,151	82,475
TOTAL EXPENSES	5,218,475	6,381,275	5,954,799	6,517,502	6,853,728	919,638
NET SURPLUS/(DEFICIT)	\$ 553,625	\$ (266,437)	\$ 394,702	\$ (56,435)	\$ (53,646)	\$ (724,338)

**ALS United Mid-Atlantic
Unaudited Statement of Cash Flows
for the two months ended March 31, 2026**

Net Surplus/(Deficit) for Period	\$ (724,338)
 Adjustments to Reconcile Net Surplus (Deficit) to Net Cash Provided (Used) by Operating Activities	
Depreciation (Total of Care Services + General & Administrative) Provided (Used) by Operating Activities	9,270
Decrease (Increase) in Pledged Receivables	19,249
(Increase) Decrease in Investments	488,476
(Increase) Decrease in Grant Receivables	29,009
(Increase) Decrease in Receivables - Other	12,155
Decrease (Increase) in Prepaids	(51,596)
Decrease (Increase) in Beneficial Interest in Perpetual Trust	29,086
Decrease (Increase) in Right of Use Asset-Office Lease	24,494
Decrease (Increase) in Right of Use Asset-Office Equipment Lease	(36,364)
Increase (Decrease) in Accounts Payable	(75,049)
Increase (Decrease) in Accrued Liabilities	(1,792)
Right of Use Liability- Office Lease	<u>(25,189)</u>
 Net Cash Provided (Used) by Operating Activities	 <u>(302,589)</u>
 Cash Provided (Used) by Investing Activities	
Purchase of Property & Equipment	(4,850)
Right of Use Liability- Office Equipment Lease	<u>36,666</u>
 Net Cash Provided (Used) by Investing Activities	 <u>31,816</u>
 Net Surplus/(Deficit) in Cash	 <u>(270,774)</u>
 Cash and Cash Equivalents Beginning	 <u>277,043</u>
 Cash and Cash Equivalents Ending	 <u>\$ 6,269</u>

ALS United Mid-Atlantic
Unaudited Rolling Forecast
for the twelve months ending January 31, 2027

	Actual YTD			Forecast								Annual		
	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Oct-2026	Nov-2026	Dec-2026	Jan-2027	TOTALS	Budget	Variance
Events														
Special Events	\$ 37,702	\$ 44,131	\$ 91,365	\$ 114,863	\$ 55,797	\$ 26,009	\$ 100,287	\$ 203,537	\$ 228,824	\$ 57,955	\$ 1,425	\$ 961,895	\$ 961,000	\$ 895
Walks	64,304	62,448	94,100	73,931	33,249	97,724	206,086	188,015	157,314	14,868	781	992,821	960,000	32,821
Total Events	102,006	106,580	185,465	188,794	89,046	123,733	306,373	391,552	386,138	72,823	2,206	1,954,715	1,921,000	33,715
Annual Giving														
Contributions	55,391	45,975	4,197	71,001	46,112	14,502	36,439	155,990	58,135	167,366	76,418	731,527	728,797	2,729
Grants	-	97,500	49,999	70,000	103,000	-	-	5,000	93,000	207,034	-	625,533	620,000	5,533
Appeals	8,368	77,509	37,447	46,282	159,175	323,792	9,623	2,837	113,763	161,863	113,968	1,054,627	1,207,722	(153,095)
Memorials and Tributes	13,398	87,479	45,246	39,855	265,095	36,030	121,097	70,320	99,532	98,716	162,731	1,039,498	1,145,253	(105,755)
Workplace Giving	11,103	9,636	17,233	11,271	13,462	38,244	16,786	14,072	12,523	33,374	7,710	185,414	208,228	(22,814)
Total Annual Giving	88,260	318,099	154,121	238,409	586,844	412,567	183,946	248,219	376,954	668,353	360,826	3,636,599	3,910,000	(273,401)
Development														
Major Gifts	12,381	51,634	188,369	100,703	297,342	49,537	69,838	108,730	6,552	11,989	61,443	958,517	1,000,000	(41,483)
Bequests	10,000	-	-	-	-	97,612	-	14,267	56,331	48,528	83,262	310,000	300,000	10,000
Total Development	22,381	51,634	188,369	100,703	297,342	147,150	69,838	122,997	62,883	60,517	144,705	1,268,518	1,300,000	(31,482)
Government Funding														
	-	-	-	-	1,208,982	-	-	-	-	-	-	1,208,982	1,208,982	-
REVENUE FROM OPERATIONS	212,647	476,313	527,956	527,906	2,182,214	683,449	560,156	762,768	825,975	801,693	507,738	8,068,814	8,339,982	(271,168)
Other Revenue														
Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	4,000	-	4,000	4,000	-
Unrealized (Loss) Gain	(27,951)	(3,101)	11,878	54,169	212	7,252	31,609	-	6,027	18,555	98,649	76,835	21,814	
Interest Income	10,604	2,825	2,585	2,885	2,288	2,294	2,285	4,478	4,339	4,353	4,238	43,174	39,446	3,728
Total Other Revenue	(17,347)	(276)	14,463	57,053	2,500	9,546	33,894	4,478	4,339	14,380	22,793	145,823	120,281	25,543
TOTAL REVENUE	195,300	476,037	542,418	584,959	2,184,715	692,996	594,050	767,245	830,314	816,073	530,530	8,214,637	8,460,263	(245,626)
EXPENSES														
Care Services														
Salaries and Benefits	295,986	145,799	138,278	130,264	151,430	193,026	148,179	152,436	127,476	179,926	217,507	1,880,308	1,860,504	19,804
ALS Clinic Centers	55,517	24,226	19,973	21,510	20,132	36,054	20,065	24,440	22,764	20,088	20,533	285,301	273,500	11,801
Abrams Program	84,433	66,207	40,682	52,107	65,440	29,989	30,332	36,061	37,360	60,455	41,513	544,577	540,556	4,021
Other Service Expenses	30,905	11,094	19,065	13,648	16,039	9,306	24,281	19,746	19,135	33,420	8,066	204,704	207,657	(2,953)
Allocated Overhead	45,749	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	404,845	430,915	(26,070)
Total Care Services	512,591	283,235	253,909	253,438	288,950	304,285	258,766	268,592	242,644	329,798	323,529	3,319,736	3,313,133	6,604
Research														
Research Grants	-	-	-	-	-	292,308	-	-	-	-	-	292,308	300,000	(7,692)
Research Coordinators	17,351	4,167	13,184	8,676	8,676	8,676	8,676	8,676	8,676	8,676	8,675	104,106	104,106	-
Other Research Expense	21,061	16,364	9,124	5,857	6,597	8,337	6,364	6,488	5,548	8,378	12,567	106,685	102,250	4,435
Allocated Overhead	7,396	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	366,492	75,704	290,788
Total Research	45,808	56,440	58,218	50,442	51,182	345,230	50,949	51,073	50,134	52,964	57,151	869,592	582,061	287,531
Education														
Education	124,067	61,499	66,242	56,696	56,532	84,142	64,188	58,003	72,859	79,816	88,210	812,254	799,322	12,932
Allocated Overhead	8,863	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	367,959	119,505	248,454
Total Education	132,930	97,408	102,151	92,605	92,441	120,052	100,098	93,912	108,769	115,726	124,120	1,180,213	918,827	261,386
Development														
Fundraising	121,361	59,417	57,783	56,115	61,357	72,151	54,937	64,088	50,146	77,014	81,039	755,408	755,442	(34)
Events	10,899	9,599	33,779	23,305	7,231	5,411	14,564	79,318	23,831	7,217	24,536	239,690	263,000	(23,310)
Allocated Overhead	13,575	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	35,910	372,671	119,493	253,177
Total Development	145,834	104,926	127,471	115,330	104,498	113,472	105,410	179,316	109,887	120,140	141,485	1,367,768	1,137,935	229,833
Administrative & Board														
	82,475	53,640	53,640	53,640	53,640	53,640	53,640	53,640	53,640	53,640	53,640	618,873	643,678	(24,805)
TOTAL EXPENSES	919,638	595,650	595,389	565,455	590,711	936,678	568,863	646,534	565,073	672,267	699,924	7,356,182	6,595,634	760,549
NET SURPLUS/(DEFICIT)	\$ (724,338)	\$ (119,613)	\$ (52,970)	\$ 19,505	\$ 1,594,004	\$ (243,683)	\$ 25,187	\$ 120,711	\$ 265,241	\$ 143,805	\$ (169,394)	\$ 858,455	\$ 1,864,629	#####
Other Cash/Non-Cash Items:														
Depreciation	9,270	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	4,635	-	-	-
Pledged Receivables	19,249	-	-	-	-	-	-	-	-	-	-	-	-	-
Investments	488,476	400,000	-	(400,000)	-	(250,000)	-	-	(1,400,000)	-	-	(150,000)	-	-
Grant Receivables	29,009	11,969	1,047,468	-	(1,175,769)	-	-	1,032,969	-	-	-	-	32,969	-
Receivables - Other	12,155	12,155	-	-	12,155	-	-	12,155	-	-	-	-	12,155	-
Prepays	(51,596)	-	-	-	-	-	-	-	-	-	-	-	-	-
Beneficial Interest in Perpetual Trust	29,086	-	-	-	-	-	-	-	-	-	-	-	-	-
Right of Use Asset-Office Lease	24,494	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	12,247	-
Right of Use Asset-Office Equipment Lease	(36,364)	846	846	846	846	846	846	846	846	846	846	846	846	-
Purchase of Property & Equipment	(4,850)	-	-	-	-	-	-	-	-	-	-	-	-	-
Accounts Payable	(75,049)	-	-	-	-	-	-	-	-	-	-	-	-	-
Accrued Liabilities	(1,792)	(12,155)	-	-	(12,155)	-	-	(12,155)	-	-	-	-	(12,155)	-
Right of Use Liability- Office Lease	(25,189)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	(12,594)	-
Right of Use Liability- Office Equipment Lease	36,666	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	(693)	-
Total Other/Non-Cash Items	453,565	416,409	1,051,908	(395,560)	(1,171,328)	(245,560)	4,440	1,037,409	(1,395,560)	4,440	(112,591)			
Cash and Cash Equivalents Beginning	277,043	6,269	303,065	1,302,003	925,948	1,348,624	859,381	889,008	2,047,128	916,809	1,065,055			
Cash and Cash Equivalents Ending	\$ 6,269	\$ 303,065	\$ 1,302,003	\$ 925,948	\$ 1,348,624	\$ 859,381	\$ 889,008	\$ 2,047,128	\$ 916,809	\$ 1,065,055	\$ 783,070			

**ALS United Mid-Atlantic
50th Anniversary Celebration Campaign
Unaudited Statement of Operations
for the two months ended March 31, 2026**

	<u>Year-to-Date</u>
EXPENSES	
Salaries and Benefits	<u>29,117</u>
TOTAL EXPENSES	<u>29,117</u>
NET SURPLUS/(DEFICIT)	<u>\$ (29,117)</u>